

Client Sales Executive

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Company: Impression Recruitment

Location: United Kingdom

Category: other-general

Impression Recruitment are currently working with a well-established business in Stockton-On-Tees, who are seeking a **Sales Executive**. Our client is a leading specialist in their field, supplying into different sectors and dealing with a wide range of clients. We are seeking a driven individual with strong rapport building skills and a natural sales etiquette. This is an opportunity to join a company who provide further opportunities to progress.

Duties as a Sales Executive:

Building and establishing client relationships

Gaining business orders

Promoting companies services and product benefits

Developing a strong client base

Keeping on top of market trends and products

Account Management

Meeting business goals

Assisting and meeting clients needs in line with business objectives

Updating company systems

Skills:

Strong communication and interpersonal skills

A desire to provide excellent customer service

Excellent rapport building skills

Strong telephone manner

Previous Sales or Telesales experience (desirable)

Excellent IT skills

To be successful as a Sales Executive you will have a strong sales manner with experience of working in a fast-paced environment. In return you will receive a salary between £20,000-£22,000 basic, plus commission of up to £32,000, working Monday-Friday.

Apply Today!

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