

## Commercial Account Executive

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Company: Checked Recruitment

Location: North Yorkshire

Category: business-and-financial-operations

Role: Commercial Account Executive Salary: circa.£50,000 per annum + Bonus Location: Either Malton or Hull - either location to best suit for 1 day per week (Hybrid working arrangements 4 x days week WFH)\*\* 4 days week WFH \*\*Become a Trusted Insurance Advisor and Shape Client Success!Are you a seasoned commercial insurance professional with a passion for guiding businesses towards the right protection? Do you excel at building relationships, delivering exceptional service, and mastering the complexities of risk management? If so, join a thriving insurance provider as a Commercial Account Executive and make a real impact in diverse business sectors.

About Our Client:Our client is a well-established insurance provider dedicated to safeguarding businesses across various industries, including manufacturing, logistics, hospitality, and more. They understand the unique challenges faced by their customers and are committed to providing tailored insurance solutions and unparalleled support. With their strong market presence and commitment to their employees, this is a company where you can truly grow your career in insurance.

The Role:As a Commercial Account Executive, you'll be the cornerstone of our client's success, acting as a trusted advisor and advocate for their business clients. From understanding their specific needs to negotiating with insurers and crafting comprehensive coverage plans, you'll ensure their businesses are protected and ready for anything. This is an opportunity to utilize your insurance expertise, foster long-term client relationships, and drive new business success.

Key Responsibilities:Deliver exceptional customer service, offering accurate and insightful insurance advice.Build and maintain strong relationships with clients, colleagues, and insurers.Negotiate with insurers to secure

optimal coverage and value for clients. Identify and pursue new business opportunities, driving growth for our client. Stay ahead of the curve with in-depth knowledge of insurance products and industry trends. Track and report on your performance against targets and goals. Collaborate seamlessly with the wider team to achieve shared company objectives. What You Bring: Minimum of 2 years of experience as a Commercial Insurance Account Executive. Proven commercial insurance knowledge and a passion for continuous learning. Exceptional communication and relationship-building skills. Proficiency with technology and an aptitude for numeracy. Ability to work independently while also thriving in a team-oriented environment. A dedication to upholding our client's core values of service and integrity. What Our Client Offers: Competitive salary and benefits package Opportunities for professional development in the insurance sector. A dynamic and supportive work environment.

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