

Commercial Account Handler

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Company: Employment Specialists

Location: Chelmsford

Category: office-and-administrative-support

To be successful in the Commercial Account Handler role you will demonstrate:

Good all-round commercial insurance experience with technical knowledge across a range of classes of business

A desire to develop strong client and insurer relationships

Well-developed negotiation skills

The ability to support colleagues in a close team environment

Excellent organisational skills

Our Client offers an attractive benefits package and a proven interest in career development within a proactive team environment which all means that this really is an opportunity for you to utilise your experience and progress.

Areas of Responsibility of this Commercial Account Handler role include:

Placing multi-class programmes of insurance for a portfolio clients

Ensuring the adequacy and appropriateness of cover

Checking the accuracy of policy documentation

Resolving client enquiries in a friendly, professional and timely manner

Providing effective day to day management of the client relationship

Undertaking renewal broking exercises, including:-

Updating risk information

Negotiating with insurers

Liaising with the Account Executive

Developing and maintaining strong client and insurer relationships

Providing technical expertise across a broad range of commercial insurance business

Occasional client visits in support of the Account Executive

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