

## Commercial Contract Manager

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Company: Arguile Search

Location: United Kingdom

Category: other-general

Job Title: Commercial Manager - In Life Outsourcing Contracts (Public Sector) Location:

Remote-based with occasional travel within the UK Salary: £50,000 - £55,000 per

annum We are seeking a highly skilled and motivated individual to join a dynamic team as

a Commercial Manager, specializing in in-life outsourcing contracts within the public sector

customer base. As a key player in the organization, you will be responsible for managing

and optimizing the performance of a significant account, ensuring contract compliance,

profitability, and client satisfaction. Key Responsibilities: Contract Management: Effectively

manage in life outsourcing contracts, overseeing terms and conditions, SLAs (Service

Level Agreements), and tracking obligations throughout the contract lifecycle. Client

Relationship Management: Develop and maintain strong relationships with our public sector

client, acting as the primary point of contact for contractual matters and ensuring client

satisfaction. Profitability Enhancement: Drive profitability within the contract by identifying

opportunities for revenue growth, cost optimization, and operational efficiency

improvements. Risk Mitigation: Proactively identify and manage contractual risks, working

closely with internal teams to implement strategies that mitigate potential

issues. Performance Tracking: Implement robust systems for tracking contract performance

metrics, analysing data, and providing regular reports to key stakeholders. Contract Negotiation:

Collaborate with internal teams to negotiate and finalize new contracts, amendments, and change

orders. Compliance: Ensure compliance with all relevant laws, regulations, and company

policies throughout the contract lifecycle. Occasional Travel: Undertake occasional travel

within the UK to attend client meetings, review operations, and strengthen

relationships. Qualifications and Skills: Bachelor's degree in Business, Finance, legal or related field. Proven experience in commercial management of in life outsourcing contracts, particularly within the public sector. Strong understanding of terms and conditions, SLAs, and in life contract management. Excellent negotiation and communication skills. Ability to analyse data and drive decisions based on key performance indicators. Demonstrated experience in driving profitability within contractual agreements. Flexibility to travel occasionally within the UK. If you are a results-driven professional with a passion for contract management, commercial acumen, and the ability to thrive in a remote work environment, we invite you to apply for this exciting opportunity.

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