

Commercial Director

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Company: Svella Asset Services

Location: Winwick

Category: other-general

Job Title: Commercial Director

Reporting to: Managing Director

Location: Warrington/Leeds or Kirkby in Ashfield - location is flexible

Role Overview

Leading our commercial teams with the management and compliance of our commercial accounts, managing relations with customers to ensure our accounts are managed fully from a commercial and business relationship.

Responsibilities

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Reporting on a monthly basis via the Management board meetings our current commercial position, covering and focusing on leading KPI's.

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Cashflow and WIP invoicing

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Ensuring all commercial elements are maintained against the commercial frame work agreements from our customers.

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Working closely with the Managing Director and team on delivering strategic plans for growth and the future scope of Svella Connect

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Directing the coordination and preparation of the long-term plan and annual budget process for the commercial areas. Presenting plans to Management identifying areas of focus and key drivers to ensure profitable growth

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Directing the commercial forecast process and providing value-added insights into the operating results of the business. Identifying and support actions in conjunction with business partners to meet financial targets in a flexible and agile manner

Skills, Qualifications & Experience

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Strong finance experience with proven senior level financial planning / analysis, commercial finance or accounting experience is required

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Strong theoretical and practical knowledge of financial and analytical techniques (including knowledge of critical business issues and interpreting their impact on financial results of the Division

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Need to understand trends in the industry, including external and internal factors affecting the business

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Demonstrated ability to lead, develop and manage teams is required

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Ability to influence and interact effectively with all levels and areas of the organization

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Excellent analytical and communication skills

*

Solid knowledge of MS Excel, Power Point, and Word

Salary & Benefits

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Competitive salary commensurate with experience OR hourly/annual rate

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Car allowance

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25 days holiday + bank holidays

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3x life assurance

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Employee Assistance Program (discount from high street retailers)

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Private healthcare

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Free eye test vouchers

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Employee referral scheme

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Pure Gym discount

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Virgin Media - 'My Rates' discount

*

Occupational Health

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Access to apprenticeships

About Us

Svella Connect is a leading provider of telecoms and digital infrastructure, building and installing high-speed broadband networks to help connect businesses and residents with full-fibre internet. With depots in Warrington, Leeds and Kirkby in Ashfield, Nottinghamshire, we are a leading contractor for telecoms and internet providers such as Virgin Media - and carry out a range of projects across Yorkshire, Midlands and the North West.

Our vision is to be the employer of choice in the industry by investing in long-term growth, introducing technology, innovation and developing efficient ways of working to ensure excellent service for our clients and their customers.

Our Commitment

At Svella, we are committed to creating inclusive opportunities for all our employees. We encourage applicants from all backgrounds to reflect the communities in which we operate and serve, and the customers we support. Please do let us know should you require any reasonable adjustments during any part of the recruitment process.

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Cross References and Citations:

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