

## Commercial Manager

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Company: Binnies

Location: United Kingdom

Category: other-general

### The Vacancy

Due to strategic growth within the team – Binnies UK Delivery is seeking an experienced Commercial Manager to join our team. With the responsibility to support, secure, and deliver projects and/or frameworks for water utility clients across the UK. You will be responsible for developing our commercial team in the region as we deliver innovative engineering solutions for our clients

### About the Role

Managing a team of commercial professionals, you will;

Be responsible for key decision making alongside the senior operational team

Support bid teams & commercially appraise opportunities

Ensure compliance with governance and processes

Develop and maintain relationships with clients, subcontractors and key stakeholders

Ensure transparent, accurate and timely commercial reporting

Lead the development of commercial staff to ensure they reach their potential

### Essential Requirements

The role is suitable for candidates with a background working for a Principle Contractor in the UK water industry or related sector.

You should possess and be able to demonstrate the following qualifications, skills and

knowledge:

Qualified to degree level in a relevant discipline

Previous experience at MQS level with a desire to progress to Commercial Manager

In depth knowledge and experience in managing NEC Contracts

### **Desirable Requirements**

Flexible and can demonstrate people leadership experience

Relevant professional qualification eg. RICS, CICES, ICE

Excellent communication skills

In depth commercial and financial process & systems knowledge

Ability to deliver quality outputs within tight deadlines

### **Why join us**

Would you like to work in a business where you feel empowered to grow? Where there is no place for criticism or discrimination? A place where people are mindful and respectful? If so, then Binnies is the place for you.

We have a strong 'ENGAGED' culture that runs through everything we do. Evolved over 100 years, we have a culture of caring, where our employee's wellbeing and work-life balance are priorities, in fact we have industry leading flexible and hybrid working arrangements. We pride ourselves on providing an inclusive working environment, where a diverse workforce is supported to grow and develop.

The successful applicant will go from being great alone to truly amazing with Binnies.

### **About Us**

We develop intelligent solutions using our award-winning integrated planning and design approach to deliver functional infrastructure and lasting environmental and social legacies. This is backed by a culture that has stayed true since our foundation over 100 years ago. We create new possibilities for humanity through our innovative approach to delivery.

Together with our clients, we are always striving to find a smarter way to deliver projects. From providing low carbon, sustainable and resilient water solutions, flood alleviation and environment services, to connecting people with insights and data. Our business exists to improve the quality of life for our local communities today and for generations to come.

Binnies is part of the RSK Group, a leading integrated environmental, engineering, and technical services business providing dynamic, multidisciplinary services to a wide range of sectors. RSK was founded in 1989 and has grown considerably since then.

At RSK, we operate as a group of businesses that work together seamlessly, aiming for growth through diversification. Our strategy helps us build a strong and resilient business, capable of weathering external challenges, while also providing greater value to our clients and more opportunities for our employees.

Since the beginning, our philosophy has remained the same: employ, develop and reward talented individuals. People are crucial to our company, and we recognise that our success hinges on our colleagues' growth. We're committed to preserving RSK's people-first culture, promoting innovation, and fostering a supportive and caring environment for collaboration. At RSK, we want you to be part of our successes and help you reach your career aspirations. We take pride in offering employees fulfilling and challenging careers by promoting ongoing growth and empowering individuals to excel.

We are committed to fostering an inclusive workplace that welcomes individuals from all backgrounds, experiences, and perspectives. We firmly believe that embracing and celebrating the diversity in our workforce makes us a stronger and more innovative company.

If you're passionate about making a difference, join us as we work together to build a brighter, more equitable, and sustainable future for all. Do you have what it takes?

## **Benefits**

## **Sectors**

### Environment

We create sustainable critical infrastructure across the whole asset life cycle to meet the net zero challenge. We integrate sustainability into everything we do, utilising digital innovation to create value. We de-risk projects through collaborative engagement and holistic thinking which builds inclusive wealth for our clients, stakeholders and communities.

### Water

We are engaged in every aspect of the water industry, helping clients efficiently and effectively collect, store, move and treat water and wastewater; plan and manage watersheds; harness the energy embedded in the treatment and movement of water and enhance sustainability. We incorporate leading-edge digital transformation to create more resilient and reliable solutions using data analytics to provide powerful insights.

Sense of Purpose

Documents

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