

Commercial Wholesale Executive/ NAM

[Apply Now](#)

Company: Dexcom

Location: United Kingdom

Category: other-general

Summary:

Management of Wholesale and Community Pharmacy Supply Chain accounts for Dexcom in the United Kingdom.

To increase sales revenue of Dexcom products by facilitating robust commercial relationships, agreements and contracts across England, Wales, Scotland, and Northern Ireland.

To manage Wholesale distribution and ensure sound operation of supply chain channels offering value added service delivery.

Support Commercial Manager and Commercial function in forecasting and delivering the sales plan.

Assist with strategic partnership with UK Pharmacy and other industry stakeholders.

To facilitate relevant training and in-servicing of Dexcom products and ancillaries to relevant pharmacy channels in innovative ways.

Essential Duties and Responsibilities:

Customer, Patient & Industry Knowledge

Therapy Area & Product Knowledge

Business Planning & Administration

Account Management

Administration

Budget Management & Project Investment

Teamwork & Best Practice

Strategic Account Management

Dexcom Responsibilities and Regulatory Compliance

Policies & Procedures, Health & Safety and Safe Fleet

Required Qualifications/Experience:

Experience of managing commercial dealings with wholesale organisations and/or National accounts with a proven track record for achieving targets and delivering success.

Successful track record of business growth through collaboration with NHS supply chain organisations and pharmacy chains.

Understanding of Medical Device reimbursement pathways.

Sound experience of analyzing data – collates, organises, and interprets data to provide clear and comprehensible information to the business.

Strong commercial selling skills to include sales competency, negotiation or selling skills training.

Competent user of a variety of computer software packages, including MS Word, MS Outlook, MS Excel, and MS PowerPoint.

Full UK driving license.

Preferred Qualifications:

Experience of the Medical Device market is preferred.

Knowledge of diabetes is preferred.

In-depth understanding of NHS Primary and Secondary care is preferred.

Life Sciences/Business Degree is preferred.

Relevant professional qualification(s) preferred.

Travel Required:

25 – 50%

[Apply Now](#)

Cross References and Citations:

1. [Commercial Wholesale Executive/ NAM Shenzhenjobs Jobs United Kingdom Shenzhenjobs ↗](#)
2. [Commercial Wholesale Executive/ NAM Tutorjobs Jobs United KingdomTutorjobs ↗](#)
3. [Commercial Wholesale Executive/ NAM DhakajobsJobs United KingdomDhakajobs ↗](#)
4. [Commercial Wholesale Executive/ NAM Nyjobscentral Jobs United Kingdom Nyjobscentral ↗](#)
5. [Commercial Wholesale Executive/ NAM Ukjobscentral Jobs United Kingdom Ukjobscentral ↗](#)
6. [Commercial Wholesale Executive/ NAM Advertisingjobs Jobs United Kingdom Advertisingjobs ↗](#)
7. [Commercial Wholesale Executive/ NAM Directorjobs Jobs United Kingdom Directorjobs ↗](#)
8. [Commercial Wholesale Executive/ NAM Lisbonjobs Jobs United KingdomLisbonjobs ↗](#)
9. [Commercial Wholesale Executive/ NAM Istanbuljobs Jobs United Kingdom Istanbuljobs ↗](#)
10. [Commercial Wholesale Executive/ NAMStatisticsjobs Jobs United Kingdom Statisticsjobs ↗](#)

11. **Commercial Wholesale Executive/ NAMUniversityjobsnearme Jobs United Kingdom Universityjobsnearme ↗**
12. **Commercial Wholesale Executive/ NAMJavascriptjobs Jobs United Kingdom Javascriptjobs ↗**
13. **Commercial Wholesale Executive/ NAMWowjobs Jobs United KingdomWowjobs ↗**
14. **Commercial Wholesale Executive/ NAMAAnyeventhire Jobs United Kingdom Anyeventhire ↗**
15. **Commercial Wholesale Executive/ NAMNgojobsJobs United KingdomNgojobs ↗**
16. **Commercial Wholesale Executive/ NAMAustraliacareers Jobs United Kingdom Australiacareers ↗**
17. **Commercial Wholesale Executive/ NAMAAnyeventhire Jobs United Kingdom Anyeventhire ↗**
18. **Commercial Wholesale Executive/ NAMHollywoodjobsJobs United Kingdom Hollywoodjobs ↗**
19. **Commercial wholesale executive/ nam Jobs United kingdom ↗**
20. **AMP Version of Commercial wholesale executive/ nam ↗**
21. **Commercial wholesale executive/ nam United kingdom Jobs ↗**
22. **Commercial wholesale executive/ nam Jobs United kingdom ↗**
23. **Commercial wholesale executive/ nam Job Search ↗**
24. **Commercial wholesale executive/ nam Search ↗**
25. **Commercial wholesale executive/ nam Find Jobs ↗**

Source:<https://uk.expertini.com/jobs/job/commercial-wholesale-executive-nam-united-kingdom-dexcom-1d69585508/>

Generated on: 2024-05-04 by [Expertini.Com](https://uk.expertini.com)