

Commodity Trader - Food

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Company: French Selection

Location: Lancaster

Category: sales-and-related

FRENCH SELECTION UK

Commodity Trader (Food)

Sales, Business development manager, Sales Executive, Business developer, Area sales, Sales administration, Fluent in French, Fluent in Italian, Fluent in Spanish, fluent in Chinese, fluent in Cantonese, Asia, Customer Service, Customer Care, Logistics, Order processing, Shipping, Credit Control, Stock Control, Export, inside Sales, Import, Purchasing, Commodity Trading, Agriculture, Fruit, coffee, tea, oils, fat, spices, cereals, legumes, seafood, fish herbs, nuts, seeds, meat, poultry. Freight

Salary: up to £55,000 pa Depending on experience + Generous profit share

Location: Lancaster

Ref: 765TR1

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Please visit the French Selection UK website, vacancies section, search job reference: 765TR1

Applications submitted on our website will come to us in the correct format, which means they will be processed faster & more efficiently by our team of consultants.

The Company:

Our client is a well-established Commodity Trader

Main duties:

As a key member of the international sales & purchasing team (food division), you will be directly responsible for a portfolio of suppliers and customers throughout the world

The Role:

- Responsible for buying and selling food commodities
- Negotiating prices & maintaining relationships with suppliers and customers
- Arrange / control transport and logistics operations for international orders
- Contribute to generating income & control risks by performing standard trading work
- Liaise with logistics team regarding shipment & documentation
- Develop relationships with existing and new customers and management of sales
- Establishing commercial relationships with suppliers and customers across the world

The Candidate:

- Fluent in English (oral & written)
- Additional languages advantageous
- Confident, outgoing with good numeracy skills
- Background in logistics or Export is desirable
- Able to work under pressure and independently.
- Strong networking and interpersonal skills.

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French Selection, leading UK-based consultancy specialising in the recruitment of bilingual and multilingual professionals for international business (industries and services). We are the leading recruitment consultancy for German, French, Italian and Spanish speaking positions. Also recruiting for positions with other languages such as Dutch, Polish, Portuguese, Scandinavian languages, Mandarin, Japanese and Arabic.

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