

Community Fundraising Manager

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Company: Mencap

Location: United Kingdom

Category: other-general

Job Advert

The Mencap Community and Events Team has an exciting opportunity for a dynamic, motivated and passionate fundraiser, dedicated to raising as much funds as possible to help make the UK the best place to live for people with a learning disability to join our team as Senior Community Fundraising Manager covering England and Wales.

Covering the England and Wales the Community Fundraising Manager will be responsible for managing various income streams across the Community portfolio working closely with the wider team.

Within this role, you will achieve agreed fundraising targets through effective management, support and cultivation of both existing and new regional supporters including: individuals, groups, associations, local corporates and schools whilst maximising the current portfolio of Mencap owned products. You will research, identify and develop new community fundraising opportunities, areas of potential support and build a robust pipeline for restricted grants and corporate partners.

The role is home based. There will be travel around the areas that the role covers.

This position is a permanent, full-time role to work 37.5 hours per week, Monday – Friday.

The nature of community fundraising is that there will be evening and weekend work, for which time off in lieu will be given.

Key skills and requirements (essential):

The ability to develop, implement and monitor strategic plans, present budgets and interpret financial information

The ability to research, assess and initiate new opportunities within the context of an overall plan

Able to recruit, develop and train, motivate and manage individuals and teams of Volunteers to give their very best

Able to use interpersonal skills in order to engage effectively with others, understand what motivates them and respond appropriately

Written communication skills and a high level of numeracy to be able to produce business plans, monthly reviews, press releases, letters, presentations and other similar documents

Excellent verbal communication skills, to be able to deliver presentations and give local media interviews

Able to work as part of a team, to see and understand the national picture and to contribute effectively to team plans and goals

IT literate – use of word-processing, spreadsheets PowerPoint and databases

Experience of working in community fundraising and delivering or exceeding income targets

Everyone wants a purposeful job - to do something really meaningful. Everything we do at Mencap keeps the people we support at the centre of what we do. With us, it's never 'just a job'. In return for your hard work and passion you can find real and meaningful work experience, access to some excellent benefits alongside our competitive pay.

We are proud to be a Disability Confident Leader and welcome applicants with disabilities to apply for all roles with us. To find out more about the scheme please visit the directgov website. At Mencap, we value a diverse and inclusive workplace and we intentionally plan for the success of our colleagues in everything we do. We welcome applications from everyone, so come as you are and join us. Together we are Mencap!

Benefits

Why join Mencap?

24 days annual leave plus bank holidays + a variety of benefits including pension and holiday buying options.

Ongoing training and development opportunities to enhance your skills.

A supportive and inclusive work environment where your contributions are valued.

Join us at Mencap and be part of a team that believes in equality, diversity, and inclusion. Together, we can create a brighter future for individuals with learning disabilities and empower them to break down any barriers they may face.

Mencap vision is for the UK to be the best place in the world for people with learning disabilities. If you're ready to embark on a rewarding career that truly makes a difference, apply now!

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