

Concession Manager - Selfridges

[Apply Now](#)

Company: Molton Brown

Location: London

Category: other-general

Born on South Molton Street, London in 1971, Molton Brown is an icon of uniquely British style. Today, Molton Brown is one of the leading global brands in Kao's global cosmetics portfolio. Growing from small-scale artisans into the international fragrance brand it is today, its pioneering presence is felt in our stores and websites, travel retail, luxury department stores and the most esteemed hotels around the world.

Expertly blended in London, Molton Brown's signature fragrances, bath and shower gels, home and hand care luxuries have claimed iconic status. Kao and Molton Brown have a passion for integrity, for craftsmanship, for artistry and for giving our consumers the ultimate, quality experience.

The Opportunity

We're looking for an experienced **Concession Manager** who has a passion for luxury to oversee our **Selfridges, London Concession** on a **full-time basis**, working independently for **37.5 hours** per week. As a Concession Manager, you will be responsible for driving sales, managing inventory, and delivering exceptional customer service while upholding the brand's standards of excellence, acting as a brand ambassador for Molton Brown. As it is a smaller portfolio with growth potential, you will work autonomously and where possible, orchestrate immersive experiences such as indulgent hand and arm massages, enhancing the sensorial journey for our customers. With your keen business acumen and passion for the beauty industry, you will strategize innovative ways to maximize revenue and elevate the brand's presence within Selfridges.

What we are looking for

Minimum of 2 years retail management experience preferably in a concession

Experience within the fragrance and beauty retail environment is desirable

An excellent communicator

An engaging and successful leader

Proven commercial acumen and P&L accountability

Customer Centric approach

Flexibility in working arrangements to suit business requirements including some travel to meetings and to support other locations

What we can offer you:

A competitive salary of £28,000

A 50% staff discount to use on all of your favourite Molton Brown products

25 days holiday + Bank holidays

A day off for your birthday!

A quarterly store bonus scheme of up to 1.5% of retail sales if concession targets are reached

Free product allocation every quarter up to 5 Molton Brown eligible items!

Enhanced family leave

Wellbeing Support

Recognition Awards

Exclusive access to our e-Learning platform (including access to qualifications, certifications and memberships)

#LI-KW1

Molton Brown is part of Kao founded in Japan in 1887, Kao is passionate about making a

difference in people's lives with our high-quality products and services to create a Kirei Life for all – a beautiful life that respects the needs of our consumers and customers as well as the planet. We never compromise on quality and craft our products with care for the consumer and the environment. As a company driven by purpose and strong corporate values, we pride ourselves to be listed among the World's Most Ethical Companies since 17 consecutive years. Our corporate philosophy, the Kao Way, guides us in everything we do – acting with integrity, courageously driving innovation and treating each other with trust and respect.

How we work Having been selected among the World's Most Ethical Companies for 17 consecutive years, we are a company with a purpose and strong corporate values. We never compromise on quality and craft our products with care for the consumer and the environment. At Kao, each employee can actively shape their job and their career. We work collaboratively to achieve our common goals, always aiming to deliver the best for our customers.

What we offer A friendly and flexible work environment with competitive salaries, benefits package, ongoing development and the opportunity to enhance your skills and deliver tangible results. At Kao your voice will be heard. Your opinion really counts. We believe that change comes from taking opportunities into your own hands, so we value and reward entrepreneurial thinking and innovation.

Hiring Process: Kao embraces the diversity and the individual personalities of its people because we believe it is diversity that makes us strong. This is why we welcome applications from all areas of the global community.

Want to learn more? If you feel you are as unique as our products and want to find out why 33,000 people across the globe opted for a career with us please visit

[Apply Now](#)

Cross References and Citations:

1. Concession Manager - Selfridges [Searchcanadajobs Jobs London](#)

[Searchcanadajobs](#) ↗

2. Concession Manager - Selfridges [Economicjobs Jobs London](#) [Economicjobs](#) ↗

3. **Concession Manager - Selfridges Tutorjobs Jobs London Tutorjobs ↗**
4. **Concession Manager - Selfridges Managerjobsnearme Jobs London Managerjobsnearme ↗**
5. **Concession Manager - Selfridges Marketingjobs Jobs London Marketingjobs ↗**
6. **Concession Manager - Selfridges SerbiajobsJobs London Serbiajobs↗**
7. **Concession Manager - Selfridges PolicejobsJobs London Policejobs↗**
8. **Concession Manager - Selfridges Workjobs Jobs London Workjobs ↗**
9. **Concession Manager - Selfridges Searchlondonjobs Jobs London Searchlondonjobs ↗**
10. **Concession Manager - Selfridgeslosjobs Jobs London losjobs ↗**
11. **Concession Manager - SelfridgesSanfranciscojobsJobs London Sanfranciscojobs↗**
12. **Concession Manager - SelfridgesBeauticianjobsJobs London Beauticianjobs↗**
13. **Concession Manager - SelfridgesInternjobs Jobs London Internjobs ↗**
14. **Concession Manager - SelfridgesEcuadorjobsJobs London Ecuadorjobs↗**
15. **Concession Manager - SelfridgesPublicrelationsjobsJobs London Publicrelationsjobs↗**
16. **Concession Manager - SelfridgesNorwayjobs Jobs London Norwayjobs ↗**
17. **Concession Manager - SelfridgesGeologyjobsJobs London Geologyjobs↗**
18. **Concession Manager - SelfridgesResearchjobs Jobs London Researchjobs ↗**
19. **Concession manager - selfridges Jobs London ↗**
20. **AMP Version of Concession manager - selfridges ↗**
21. **Concession manager - selfridges London Jobs ↗**
22. **Concession manager - selfridges JobsLondon ↗**
23. **Concession manager - selfridges Job Search ↗**
24. **Concession manager - selfridges Search ↗**
25. **Concession manager - selfridges Find Jobs ↗**

Source:<https://uk.expertini.com/jobs/job/concession-manager-selfridges-london-molton-brown-783093f5f2/>