

## Consulting Systems Engineer -FortiGate

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Company: Fortinet

Location: United Kingdom

Category: other-general

If you are based within commuting distance of the Sophia Antipolis office (or wish to relocate here) - that's great.

Your current role may be pre-sales, post-sales, R&D – it's not what matters to us. What we need to see are your strong technical skills and your ability to share them with others.

The role is that of Consulting Systems Engineer. So, what does a CSE in the FortiGate Team do?

Sales staff in the field involve us to help them with the most challenging and demanding projects.

We provide design assistance, architectural and technical advice, and product insight.

We carry out extensive lab testing of solutions, often optimising for performance or to meet pre-defined performance goals.

### **How do we test the solutions?**

Hands On in our superbly equipped lab in Sophia Antipolis, France.

Market-leading traffic generators and security testing tools.

Equipment from third-party vendors for integration work

**The results of our activities (which may be days or often weeks of effort) then need to be delivered, typically to senior technical people within a customer organisation. So how do we deliver results?**

Written documents - long test reports or short technical summaries, depending on what is

required.

Face to face meetings.

Remotely hosted meetings over the Internet.

**While lab testing and delivering the results is still the key element of our work, we also find ourselves:**

Giving general technical assistance to the Sales Teams.

Helping with a field-based remote Proof of Concept (POC) activity.

Running and delivery of POCs in the Sophia Antipolis office.

Providing input to RFP responses.

Writing New Feature Requests and working with Engineering to implement them.

Delivering technical seminars and training - to both internal and external participants.

Provide design expertise and assistance to the field.

**The role of CSE is wide-ranging. It is a very technical job - a great mix of networking, security but also human interaction.**

### **Skills required**

Top networking knowledge is necessary. Detailed, and wide, knowledge is mandatory.

For example:

IPv4, IPv6, TCP, UDP

L2 switching

Routing protocols (OSPF, BGP, etc.)

VPN and related: IPsec, SSL/TLS

Those would be a typical, but not exhaustive, set of abilities - if you have more, so much the better.

Expertise in any of these wider areas is valuable to us:

Network Security

Secure SD-WAN

Zero Trust Access (ZTNA / SASE)

Private Cloud

Datacenter

**Security skills:**

If you have them, they might include:

IPS

Anti-virus

Web filtering

Application control

SSL/TLS Deep Inspection

**Product skills?** Well, obviously, FortiGate knowledge is a huge plus, but we are flexible on that for the right candidate. Knowledge of competitors' products obviously also a plus.

You must have the motivation and ability to work independently day to day - but rest assured we are a real team - we work together and help each other all the time.

Within the pre-Sales process, we are a point of technical excellence and need to communicate back into the field with our results and advice. So, experience in:

Presentation

Technical writing

These are a big plus, but, most of all, you need a real enthusiasm and desire to pass knowledge and information to others.

**Interested? Don't hesitate to get in touch.**

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