

Corporate Business Development Executive

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Company: Henley Executive

Location: Ware

Category: computer-and-mathematical

Corporate Business Development Executive

£28,000 - £35,000 - OTE £50k

Hertford

Are you superb at Sales and looking for a new challenge to stretch your skills? We are looking for a talented Business Development Executive to join our client, a global player within the Managed Print and IT Service industry based in Hertford and work within their New Business Team.

Working within the Managed Print and IT Services space you will be targeting corporate level clients, sourcing new business leads, and advising clients to secure them the very best technology and service-led proposition for their business.

As Corporate Business Development Executive day-to-day your role will entail:

Sourcing new business over the phone

Arranging appointments for senior members of the team to attend

Working in an office and be part of a successful team

Although you do not need previous experience within the Managed Print or technology

industry, we'd love you to have already gained experience sales. If you are currently within Estate Agency, Recruitment, Telecoms or similar we want to talk to you. To be considered you will need to demonstrate the following skills and experience:

At least two years' experience within a sales position.

Excellent drive and self-motivation.

Confident in sourcing and closing New Business.

If successful you can expect a salary of circa £28,000 - £35,000, depending on the experience you can offer, along with the chance to earn up to £50k OTE and the chance to join an established business that can offer lots of room to build your career within Sales.

If you are keen to be considered submit your CV in application. They are keen to start the interview process asap.

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