

## Cost Estimator

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Company: DIGITAL REALTY

Location: United Kingdom

Category: business-and-financial-operations

### Your role

This role offers you the opportunity to showcase your construction cost estimating expertise and technical skill to make a direct impact at one of the largest data center providers in the world. As Cost Estimator/Cost Quality Assurance Manager, Implementation Services you will be responsible for managing cost estimating process and providing installation costs and value engineered recommendations for data center white space fit-out work performed by the Implementation Services across DLR portfolio in EMEA working cross-functionally with our Sales Engineering, Design & Construction, Data Center Operations, Sales and Finance teams. You will be responsible for ensuring the installation costs are accounted for, analyzed and summarized for monthly/quarterly cost reporting requirements.

In addition, you will provide cost estimates, ROMs budgets and be responsible for cost quality assurance for customer white space installs across EMEA's portfolio.

If you are eager to work on multiple projects in a dynamic, fast-paced environment, then we look forward to hearing from you.

### What you'll do

Cost Estimator/Cost Quality Assurance Manager, Implementation Services is responsible for managing all aspects of project cost estimating and accounting in support of data center white space fit-out work throughout the DLR Portfolio in EMEA.

The position's primary responsibility is management of cost quality assurance with a focus on ensuring installation spend represents best possible value for work across a range of

client installations from colocation to enterprise data center suites. This typically includes the installation of racks, electrical distribution, cages, containment systems, and data cable infrastructure.

Cost Estimator/Cost Quality Assurance Manager, Implementation Services will oversee DLR installation spend across DLR Portfolio in EMEA. This position will also manage requests for pricing for large electrical fit-outs (aka "EFO"s) from Sales Engineering or Portfolio Management teams in support of pre-sales and post sales cycles.

Manage the installation cost budget for both colocation cage/cabinet/interconnection and large-scale enterprise suites builds.

Work closely with Sales Engineering, Sales and Portfolio Management Group to understand customer or internal requirements and to ensure costs included in client proposals are competitive and accurately reflect installation costs

Analyze vendor quotes and compare vs DLR internal database

Maintain database of unit costs for work across the DLR portfolio in EMEA.

Responsible for monthly and quarterly cost reporting

Work with our design engineers and vendors to identify cost reduction opportunities

Work closely with the Implementation Managers to identify unique circumstances that could influence construction costs (site specific)

Quantity take-offs and estimating responsibilities for a range of data center white space fit-outs

Work with contractors and suppliers to obtain and maintain best pricing

Qualify vendors including tendering projects, using RFPs, bid leveling

Support various departments with material sourcing, pricing and technical specifications

Assist Sales Engineering in providing quotes and ROM budgets for prospective builds

Work collaboratively with Data Center Design Engineering, Sales Engineering, Sales, Design and Construction, DC Ops, Procurement/Supply Chain and Finance teams

Understanding that the position in a deadline-oriented environment, must be organized and able to re-prioritize at a moment's notice

### **What you'll need**

College Degree preferably technical (.: Engineering)

Minimum 10 years of experience with data center construction and/or telecommunications/data center industry.

White space fit-outs including space, power and connectivity/structured cabling (inside/outside connectivity plant products)

Proficiency with AutoCAD (advanced)

Familiarity with the Local codes

Advanced analytical and quantitative skills

Must be detail oriented with excellent communications, interpersonal and oral/written presentation skills

Strong multi-tasking abilities

Must be a self-starter, proactive, flexible, and able to work within and meet deadlines

Must be organized and able to reprioritize at a moment's notice

Demonstrate ability to work effectively in a fast-paced, mission critical facilities environment

Expert level knowledge of rack, cage, electrical distribution, and data cable infrastructure

Expert level knowledge in reading/interpreting construction plans, one-line drawings, and construction specifications

Expert level knowledge of Excel

Advanced level proficiency in the use of MS Project, Word, Access and Visio

Bilingual (English)

Familiarity with Salesforce (SFDC), Service Now, Oracle, Yardi

Expert level knowledge of project cost accounting

**Desired Job Skills/Knowledge:**

Experience working with Salesforce and/or Service Now

Working knowledge of Intellibid (cost estimating platform)

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