

# United Kingdom Jobs Expertini®

## Customer Sales Advisor - Outbound (Remote)

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Company: Domestic & General (D&G)

Location: United Kingdom

Category: other-general

### Are you a natural-born salesperson and have targeted sales experience?

Want to work for a great company with amazing benefits?

If it's a YES, YES, and YES you should join us as a Customer Sales Advisor.

Early applications encouraged with start dates throughout June and July!

Who are we?

Domestic & General (D&G), a proud partner to many leading manufacturer and retail brands worldwide, providing appliance breakdown protection. Basically, if someone's fridge, dishwasher or even their boiler breaks down, they can rely on us to sort it out. In the UK alone, almost 9 million customers do.

Right now, we're recruiting Customer Sales Advisors — a role that offers a great work-life balance, with some excellent employee benefits.

What will you be doing?

You'll be calling our customers to check their appliances are covered

Using your wit, charm and best sales patter to upsell our products

Building rapport with our customers and getting to know their needs

Helping each customer find the protection package for them

Don't worry, we're not about throwing you in at the deep end. We'll help you find your feet with a two-week training programme.

You'll learn our systems, meet your colleagues, hone your sales technique, and love talking to our amazing customers.

So, what do we need from you?

**A solid background in targeted sales.**

Ideally, you'll have some experience of working alone or in a home-based role.

Excellent attention to detail. Our customers mean a great deal to us, so want to get things right first time.

Great communication skills to build relationships and listen to our customers.

You'll be a team player dedicated to providing the best customer experience.

You'll be calm, cool, and relaxed; able to juggle tasks while working quickly.

Sound good? There's more...

We've just opened a brand new office right next to the Nottingham train station. You'll enjoy a state of the art working environment where you can collaborate with colleagues and receive hands on support.

If you live a commutable distance to new office, you can come in as much as you'd like to!

This is a remote role. You'll just need to have broadband access and a space to work at home.

You'll work Monday – Thursday: 10:30 – 19:00. Fridays it's 09:00 – 17:30. Then you're free to let your hair down for the weekend.

You'll get two 15-minute breaks and half an hour for lunch.

Joining as one of our Customer Sales Advisor, you will receive extensive training and support allowing you to develop your sales expertise. You will have excellent progression potential at D&G, with opportunities to progress into career pathways across many areas such as HR, Tech, Finance and Marketing. We actively encourage growth and development and many of our employees go on to explore further opportunities

across the business.

So, what are these benefits?

Full training – with clear career progression opportunities.

Regular incentives – with some pretty great prizes.

Sales bonuses - each month you'll get the chance to earn some extra take home pay.

Annual leave – 33 days (including bank holidays).

A free annual D&G protection plan – we want you to see how great the product you're selling is. There are discounted rates for family and friends too.

Employee assistance programme – free support and advice on relationships, physical and mental health, financial assistance and more.

Health and wellbeing – discounted gym membership, help towards essential healthcare costs, including dental, optical, and physiotherapy.

Pension scheme – matched employer contributions up to 5% of basic salary

Life assurance – employer funded cover of 4x basic salary.

Employee discounts – access to discounted Sky TV and mobile packages, and discounts for loads of online and high street retailers.

And many more benefits – including travel loans, car leasing and Cycle to Work and Salary Finance schemes.

We really couldn't sell this anymore if we tried. That's your job. Or at least it could be. Get your application in now and join us as a Customer Sales Advisor.

*Domestic & General are an equal opportunities employer, which means we treat people fairly. We view all applications equally, regardless of gender, colour, ethnic background, religion, disability, age, sexual orientation, gender reassignment or marital/family status. We also have a thorough referencing process, which includes credit and criminal record checks.*

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