

# United Kingdom Jobs Expertini®

## Customer Sales Advisor

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Company: Brook Street

Location: United Kingdom

Category: other-general

### Job Description

#### Customer Sales Advisor

**Minimum Requirements:** 1 years targeted sales experience within the last 3 years.

**Location:** Remote, Mainland UK only

**Competitive salary and bonus:** £23,000 plus average bonus earning potential of £8,700 per annum. Uncapped bonus.

**Hours:** 37.5 hours per week on a rotational shift pattern between the hours of 8am - 8pm, Monday to Sunday.

**Start dates:** 10th June 2024

**Domestic & General:** are a proud partner to leading manufacturer and retail brands worldwide, taking the worry out of appliance breakdowns for almost 9 million customers in the UK.

Right now, we're recruiting **Inbound Customer Sales Advisors** in a role that offers great work life balance, **working from home** and an engaging onboarding experience.

#### The role you'll do:

As a Customer Sales Advisor in our busy Inbound team, you'll be the first point of contact for

customers looking to register their appliances. Day-to-day, you'll:

Build rapport with customers, get to know their individual needs and put their interests first.

Provide excellent customer service and register appliances efficiently.

Use your brilliant sales and communication skills to upsell products that provide peace of mind.

**How you'll be rewarded:**

**33 days' annual leave (including bank holidays)** - Additionally the option to buy 5 extra days each year

**Investment in your career** - Development through ongoing coaching and clearly defined progression opportunities

**Employee discounts** - Access to discounted Sky TV and mobile packages, and discounts for loads of online and high street retailers

**Sales bonuses** - Each month you'll get the chance to earn some extra take home pay

**Health and Wellbeing** - Discounted gym membership, help towards essential healthcare costs, including dental, optical, and physiotherapy

**Pension scheme** Matched employer contributions up to 5% of basic salary

**Life assurance** Employer funded cover of 4x basic salary

**A free annual D&G protection plan** - Access to discounted rates for family and friends too

**Incentives** - Regular incentives with amazing prizes to be won

**Employee assistance programme** - Free support and advice on relationships, physical and mental health, financial assistance and more

**And many more benefits** - Including travel loans, car leasing and Cycle to Work and Salary Finance schemes

**What else to expect:**

In a **3-week** training programme (**Mon - Fri: 09:00 - 17:30**) you'll learn our systems, meet your

new colleagues, perfect your sales technique and learn what makes a great customer experience

This department has rotational shift patterns based on a 37.5-hour contract, between the hours of 8am to 8pm Monday to Sunday. You would be working 1 full weekend and 2 Saturday's on a 8-week rotational schedule.

### **Working from home**

We'll provide all the equipment you need, but you **must** have broadband access

### **The experience and skills you need:**

1 years continuous and **targeted sales experience** within the last 3 years

A background in targeted sales and customer service

A driven mindset with strong customer service and sales skills and a love for hitting targets

Great communication skills - you're at ease building rapport, listening to customers and demonstrating empathy when needed

A team player committed to creating an excellent customer experience

Unflappable and resilient attitude to juggle tasks

**Immediate interviews available.**

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