United Kingdom Jobs Expertini®

Design Manager

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Company: Simon Acres Group

Location: North West

Category: sales-and-related

Simon Acres Recruitment are proud to be working with a luxury kitchen manufacturer based in Greater Manchester who are looking for an experienced Designer to create bespoke kitchen and multi-functional living spaces.

This is a permanent position paying a basic of £35,000 + 10% commission, £100,000 OTE (uncapped commission).

Working Hours: Monday to Friday, 9.30am – 5.30pm. Saturday, 10.00am - 4.00pm (working 1 in 3 Saturdays with a day off in lieu).

They are looking for an experienced and high performing designer, with a track record of operating within the luxury market, with good communication and networking skills to join this luxury brand.

The Role:

- * Having an excellent and advanced knowledge of kitchen design.
- * Achieving quarterly and annual sales target.
- * Designing and creating kitchen and multi-functional living spaces using AutoCAD and using Compusoft Winner to cost.
- * Understanding the customers brief and turning into reality, exceeding all expectations.
- * Preparing design proposals for presentations, including P&E drawings.
- * Handling all aspects of the design and planning, including on-site surveys.
- * Checking and signing-off on technical details sent to the fitting team and on appliance ordering and delivery.
- * Managing project from start to completion, including installation and snagging issues and be

contactable at any stage of project installation.

* Having a strong and well-rounded understanding of brands and appliance brands within the luxury market.

Candidate Requirements:

- * Experience of working within the higher-end luxury market (ideally a minimum of 3years).
- * Proven ability to design within the luxury KBB market.
- * German and/or high-end kitchen experience.
- * Hungry and driven to find and follow up leads.
- * Strong networking skills; able to develop relationships with interior designers and architects.
- * AutoCAD Design software experience (preferable).
- * Degree in design (architecture, interior design, furniture, product) desirable.
- * High attention to detail, professional with an excellent sales acumen.
- * High-energy, motivated, driven, and ambitious.
- * Proven track record in kitchen design and whole house interiors, and able to provide examples of own design work as well as sales figures (circa. £1m p/a).
- * Full UK driving licence.

Simon Acres Recruitment are acting as the employment agency in relation to this vacancy

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