

## Director of Sustainability

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Company: The Green Recruitment Company

Location: England

Category: other-general

Job Title: Net Zero Director Location: UK hybrid/remote flexibility Salary: £85,000 - £100,000

+ bonus  
The Green Recruitment Company are delighted to be working with an award-winning, private equity backed energy and sustainability consultancy, offering a specialist range of services to over 4,000 customers, including energy and carbon reduction solutions, energy procurement and contract management. Our client are now on the look out for an experienced Director of Net Zero, from either a sustainability consulting or energy management background, to lead a growing unit that offer advisory and compliance services for Net Zero, carbon analysis and reporting and SECR. Key

Responsibilities: Oversee, and control the departmental budget dedicated to net zero. Ensure required allocation of skills & resources to support delivery and the businesses strategic objectives, while maintaining financial performance. Own and develop the net zero service offering, ensuring accurate information & insights are delivered to customers at all times. Build and maintain revenue generating a net zero pipeline across the customer base. Lead greenhouse gas accounting, carbon reduction, and net zero strategies with blue chip customers. Be responsible for guiding and advising organizations through their net zero targets, set strategies, and drive growth. Assisting with carbon reduction, and net zero plans acting as the sponsor / lead on projects. Develop and lead the company's social value strategy (PASF), ensuring delivery on commitments and all related workstreams, across the four pillars. Identify new initiatives that support the company's social value commitments, driving them forward with stakeholders across the business. Develop and maintain the company's annual social value report. Deliver a comprehensive service excellence strategy

that reflects the organisation's values and objectives. Drive the adoption of a customer-first approach across all departments, fostering a culture of delighting customers. Collaborate with other departments such as Marketing, Operations, Sales, and Customer Success to promote and integrate net zero initiatives. Forge strong internal partnerships to ensure a consistent and exceptional customer experience. Lead and mentor a team, fostering an environment of personal growth. Cultivate a culture of continuous learning and empowerment. Define KPIs to monitor service quality, customer satisfaction, and team performance. Regularly assess and report on the impact of service initiatives, providing data-driven recommendations for improvements. Stay abreast of industry best practices and emerging technologies related to net zero. Identify innovative tools and strategies to enhance service offerings and maintain a competitive edge.

**Your Profile:** 10+ years' experience as a leader in the net zero consultancy sector. Master's degree in architectural engineering, sustainability, building services engineering, energy or similar. Expertise in GHG reporting (GHG protocol, ISO 14064-1) and familiarity with emissions factor databases and third-party footprinting software tools. Energy auditing and emissions reduction capabilities desirable. Experienced in leading carbon/Net Zero projects in a consultancy environment across various sectors, including supply chain management. Comprehensive understanding of low carbon transition facilitation and regulatory frameworks. Knowledge of UK and international legislation, policies, and guidelines in carbon accounting and net zero. Research and exceptional analytical skills. Experience as a keynote speaker at events is desirable.

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