

## DISTRICT MANAGER FOR INTIMISSIMI

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Company: Calzedonia Holding Spa

Location: United Kingdom

Category: other-general

Calzedonia Group is a fashion retail company specialised in the underwear, beachwear and hosiery market founded in Italy in 1986 and in the UK, we are operating three brands: Calzedonia, Intimissimi and Intimissimi Uomo. Our subsidiary, established in 2006, already operates with 20 shops and to continue its successful story is currently looking for a: District Manager

**JOB DESCRIPTION** Under the direct supervision of the Area Manager/Brand Manager or Country Manager, the District Manager role is to support the stores in the organization of work in the stores, overseeing day-to-day operations and focusing on the long-term interests of the business.

**MAIN ACCOUNTABILITIES** Assist Area Manager & Country Managers in the analysis of various aspects of the business - setting budgets and targets, assessing risks and making recommendation for commercial operations Prepare yearly/monthly/weekly sales reports and statistics for Area & Country Managers and provide insights into how the company can adjust to improve performance Oversee financial KPIs; keep control of store costs in terms of orders, expenses, utilities, shrinkage, money loss, discounts, extra hours...) Control personnel cost and goods cost according to the needs of each store Develop and maintain a professional relationship with Visual and Store Managers to ensure they are properly supported and to identify their future needs and requirements Check availability of products and manage orders and blocks in collaboration with Area Manager and Store Managers Communicate any structural issues in stores through maintenance form (broken lights, telephone line, PDQ, ADT issues...) and follow up on the repair progress Responsible for store`s compliance with Health & Safety regulations and documentation for HO Conduct Store Manager`s reviews every six months with Area

and Country Managers; and store management staff (Assistant Managers & Supervisors) with Store Managers Deliver Store Managers training and follow up on store management staff training Communicate daily figures to Area Manager Communicate weekly figures and sales strategy to Area and Country Managers every Monday within a dedicated meeting in the HO Communicate weekly strategy, statistics, and indications to all Store Managers every Monday Check stores result everyday and email “week to now” to Area Manager as well as Store Managers every Thursday Check your email daily and answer promptly. Update and inform HO team when required Work efficiently and calmly to tight deadlines or when other factors arise Accept any other duties the Company may reasonably require, always having full regard for competitiveness, efficiency and general viability THIS ROLE IS FOR YOU IF: You have passion for fashion retail You have real hands-on leadership approach You are flexible and adaptable with a cheerful disposition You are goal oriented and proactive You have good retail and commercial awareness skills You are dynamic and open mind approach to strategy You have previous experience as District Manager or Store Manager WHAT DO WE OFFER: Competitive salary Target bonus structure Health insurance package Uniform allowance Free Company travel card Company’s pension contribution 34 days of holidays per year, inclusive of Bank Holidays 50% Staff Discount on all Calzedonia UK brands and 30% Staff Discount to all Calzedonia Group brands around the world: Calzedonia, Intimissimi, Tezenis, Falconeri, Signorvino, Atelier Eme & Outlets.

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