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Enterprise Software Project Manager

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Company: Chronos Consulting

Location: United Kingdom

Category: computer-and-mathematical

Job Description

Enterprise Software Project Manager – FMCG Retail

Location: London (Paddington)

Our client is the first to introduce real-time image recognition analysis to the retail industry and the pioneer in in-store measurement solutions. This is a full-time permanent position based in London Paddington.

Requirements:

Minimum 4 years' experience of Saas, cloud enterprise software project management Hands-on knowledge of the software development lifecycle using structured approaches such as Waterfall, RUP, Agile, etc.

Knowledge of the retail industry – an advantage

Either strong in business domain (BA skills) or strong technical background (technical architect or technical lead) is strongly preferred

Required languages: English – fluent, any additional European language will be an advantage Reporting to the Head of EMEA Ops, you will:

Understand SLA agreed with the customer/channel partner and ensure that it is fully executed by both company and the customer/channel partner.

Create and maintain required project artifacts including project schedule, training materials, project requirements documents and presentations for various discussions.

Ensure project environment is ready on time including database set up and customer requirements.

Setup project phases and activities so relevant resources can be correctly allocated in the scheduling database.

Ensure effective communication between project teams (including internal and external partners and consultants) and the customer.

Act as a primary interface for client project manager, partner project manager, and internal partners

Liaise with the sales organization during the sales-to-services transition and with the support organization during the services-to-support transition.

Obtain input from all necessary solution stakeholders within the customer firm/channel partner.

Adapts solutions, as necessary, to ensure appropriate support.

Coordinate closely with internal sales, sales operations, and service resources to align solution design with customers' business requirements.

Prepare and execute product presentations including live demonstrations

Create, configure and coordinate Proof of Concept (POC).

Create documentation required to support the sales cycle: solution diagrams, technical architecture diagram and more.

Provide feedback to product management and engineering team on product features.

Demonstrate a solid understanding of solutions and tools and assist presales/sales in meetings with local organizations.

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