

EU Strategic Account Manager

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Company: Guided Solutions

Location: United Kingdom

Category: other-general

Our client is an innovator and world leader in point-of-care ultrasound and an industry leader in ultra-high-frequency micro-ultrasound technology. Their unique systems are expanding the use of ultrasound across the clinical spectrum by cost-effectively bringing high-performance ultrasound to the point of patient care. They are looking for an enthusiastic and proactive EU Strategic Account Manager in the EU to strengthen the team.

The EU Strategic Account Manager reports directly to the European Sales Director and will work closely with the individual country managers to highlight and support the key private hospital groups, university public hospitals and third-party customer companies in multiple countries throughout Europe.

This is a unique opportunity to join a business which offers excellent bonus potential whilst selling very cutting-edge technology in a very autonomous environment.

They are looking for sales-focused, achievement-orientated salespeople who have experience working with executive-level, C-suite, and department-head clinicians as well as experience managing a high volume of capital equipment sales opportunities across Europe.

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Cross References and Citations:

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