

Experienced Research Manager

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Company: Carrot Recruitment

Location: United Kingdom

Category: other-general

The Role

As a Research Manager, you will have responsibility for global project research requirements of nominated and potential clients, ensuring that the full range of HRW services is understood, agreeing quotations, closing contracts, and managing research projects to such quality that repeat business is generated. Responsibilities include:

Leading global projects from set up through to presentation delivery

Developing and maintaining strong client relationships

Business Development - both repeat and new business

Proposal writing

Coaching / Training junior members of the team

You

The successful candidate will have:

Prior experience working for a market research agency in similar role (SRE looking to make that next step up)

Experience in Quant and/or Qual

Strong presenting skills

Adhoc project experience

Highly developed project management, communication and analytical skills

Pharmaceutical/healthcare sector knowledge or a genuine, demonstrable interest in the industry

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Cross References and Citations:

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