

United Kingdom Jobs Expertini®

Field Sales Executive - Dumfries

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Company: YouFibre Ltd

Location: united kingdom

Category: sales-and-related

Description

Field Sales Executive Location: Dumfries Reporting to: Area Sales Manager Full-time - 37.5hrs per week £25,000 - Basic Salary (Uncapped Commission) £250 a month car allowance Business travel paid

About Youfibre: We are a national, full-fibre broadband provider, supplying homes and business across the UK with ultrafast and ultra-affordable internet, of up to 10,000Mbps!

Customer happiness is our number one priority! Our fantastic team of UK-based sales agents, support centre staff and technical experts ensure our customers love using our services. Just check out our 4.8* Trustpilot score!

Key Responsibilities

Working with your line manager and colleagues to sell the benefits of YouFibre and its services

Covering specified areas within your location to optimise sales deals

Going door to door selling our competitive packages

Mixture of working hot leads and building your own lead pipeline, through to conversion

Building relationships with the community and local stakeholders

Skills, Knowledge & Expertise

A full UK driving license

Access to a vehicle that meets our safety specifications

This role would be ideal for sales representatives, sales executives, retail executives, retail managers, people within the telecoms/telecommunications industry, energy / utilities sales etc.

Why our people love working with us:

Equity – yes, a real part of the company!

25 days holiday plus bank holidays

Pension scheme that matches your contribution up to 8%

Phone allowance

Health care cash plan

Cycle to work

Employee assistance programme

PPE and Uniform provided

IT equipment provided

Discounted Gym memberships

Retail offers – discounts from recognisable brands

Company Events

Travel expenses paid

Free YouFibre broadband if you are within our area, plus friends & family discount.

Life assurance giving you cover of 4 times your basic salary

Colleague referral scheme of £500

Continuous development and long-term career prospects

Please note that applications will be reviewed as received and should a suitable candidate be identified, we may fill the vacancy early. Therefore, early application is encouraged

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