

Field Sales Executive S010

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Company: Cosine Group

Location: Thame

Category: other-general

Great opportunity to work on behalf of one of the biggest premium sport content brands in the UK!!! Cosine is pleased to work with TNT Sports driving sales across the UK and are looking for Field Sales Executives to join us. Part time role, 17.5 hours per week, £13.46 to £21.70 per hour (STC, inc bonus). Uncapped commission and realistic OTE! You will also have access to regular incentive programmes, stadium tours and regular draws to win sports tickets for Premier league, Rugby and Champions league matches!! Plus, guaranteed commission for first 3 months!! TNT Sports continues to deliver the most exciting sport content into hospitality premises across the UK and as an ever-growing business. As a Field Sales Executive you will present product information and actively sell in the sport channel. The use of your own car is essential, all business mileage paid.

The role:

Calling into a variety of outlets to sell in the TNT Sports product.

Building strong relationships quickly with business owners and creating new opportunities for TNT Sports.

Working to targets and KPI's to ensure maximum impact for the client and yourself.

The autonomy to manage your territory and pipeline.

To be a successful sales executive –

You are looking to start your field sales career, have experience working in a customer facing

role and want to represent an iconic brand.

You would relish the opportunity to take ownership of your own territory and deliver consistent results for the client.

You enjoy succeeding, making an impact, and like to maximise every opportunity.

You have excellent communication and relationship-building skills.

Want to work for a company that really values the contribution you can bring and offers you the development opportunities to challenge yourself and be the best you can be.

This is a field-based role so you will need access to your own vehicle and a drivers licence that enables you to drive in the UK

Hours of work: Full time Monday to Friday, average 35 hours, working 10:00 - 18:00 flexibility to work until 20:00 on match nights, some Saturday calls may be required.

Why work for us

£13.46 to £21.70 (STC, inc bonus), uncapped commission and realistic average OTE of £40k!

Once you pass probation you will be eligible for additional perks; e.g. Family Attractions, Travel and Subsidised Gym Membership.

Cosine has been accredited Investors in People Gold award and places great importance on the training and development of our people. We work in a cooperative environment where great ideas and achievements are shared and celebrated.

Cosine is an equal opportunities employer, we depend on having diverse talent with a range of backgrounds, skills, and capabilities.

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