

# United Kingdom Jobs Expertini®

## Field Sales Representatives - Birmingham

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Company: Checkatrade

Location: Birmingham

Category: other-general

## Field Sales Representative Midlands & South East

*Checkatrade - The trusted foundation of every home*

We have an exciting Field Sales Representative/ Regional Sales Representative opportunity with multiple locations available. Checkatrade is the go-to marketplace for trades and consumers alike. As a household brand with huge growth plans, our Field Sales teams will be at the forefront of driving our growth through lead generation and targeted sales activity. If you've got a knack for new business development, love the hunter element of sales, and have a track record to support this, we'd love to hear from you! We have career routes available for both experienced Field Sales Reps as well as those looking to pivot their Inside Sales experience into a field based career. Sound good? Get in touch!

**Location** – Birmingham

### **Where do you fit in?**

Reporting to a Regional Sales Manager, you'll work as part of a field sales team targeting small and medium sized trade businesses within your region. With every trade category represented on our platform, you'll be creating your own leads, using varied channels and your great people skills to establish a rapport and generate interest in Checkatrade Memberships. You'll be proactive and enterprising in your activity, attending conferences, meetings, and industry events to expand your network. This is a fantastic chance to play a key role in a fast growing market leading business. Sound like you?

### **What's in it for you?**

A business development role selling a household brand that is synonymous with

quality and reputation.

£30,000 to £34,000 basic DOE, Uncapped commission, car, mileage, and brilliant benefits. These include discounts from a wide range of retailers, a healthcare cash plan, and a scheme to help you buy the latest bikes or tech gadgets.

An opportunity to be part of a growing, customer-centric company, that has a great culture and is really going places!

Opportunities for progression. With our continued expansion and newly established field and national account sales structure, we'll invest in brilliant people and will support your growth and development. So, if you are new to a field based role, but already in sales, this could be the next step for career progression or a simply a change of direction.

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