

# United Kingdom Jobs Expertini®

**German B2B Telesales Executive £23.7K + Commission (Remote - UK)**

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Company: Origin Multilingual

Location: United Kingdom

Category: business-and-financial-operations

B2B Telesales Executive - German Location: UK (Remote) Permanent £23.7K - OTE £32 - £40k OTE Client Profile: Origin Multilingual is proud to announce, we are searching for a B2B Telesales Executive - German Market (German Speaking) on behalf of our client. This opportunity is offered on a full time and permanent basis. It is working remotely from the UK or you can be based in Ireland, Germany, France or Spain (whatever your preference!) Hours are generally 8.00am to 5.00pm GMT, but with some flexibility depending on your location. There is an early finish on Friday also. Key Purpose As a B2B Telesales Executive, you will consult with existing online retailers in the German market to sell new products. We are looking for a candidate who will be expected to consistently exceed quarterly sales targets through high volume outbound calling and emailing to existing customers leads that are provided daily. You will be provided with intensive sales and product training, as well as mentorship and coaching from management & senior reps. Successful sales reps will also have opportunities for career progression, as this is a rapidly growing and evolving project. Personal Specification You are an ambitious hunter, who is not afraid to jump on the phones, make a high volume of calls, and speak with existing clients to promote new and exciting products £200 service/tenure voucher every 6 months You have a competitive spirit and thrive under pressure, always striving to be the top performer / stand out from the crowd You are a team player, willing to go out of your way to help a struggling teammate You constantly strive to improve, seeking coaching & guidance from both peers and managers You are an entrepreneurial self-starter, who can operate with minimal supervision and is motivated to find solutions to problems as they occur You understand how

businesses operate and have strong business acumen, including knowledge of different business models & the importance of return on investment You are a person of high integrity and have a genuine interest in delivering the right solutions, to the right client, every time

**Minimum Requirements** You must have fluency in business level German (C2 grade CEFR) Professional level of English Knowledge of E-commerce e.g. buying or selling is an advantage but not essential Excellent communication skills, both oral and written Preferred requirements (Not Essential) Some experience in sales ideally in an outbound call environment Interest in the web and e-commerce

**Benefits** World Class training provided Excellent hours: Monday-Friday day time shifts, no weekends Career Development Program Pension Plan Health Care Subsidy Great work environment, inclusive culture Active sports and social club

If this sounds like the role for you then contact Marcus at Origin Multilingual on +44 (0)203 762 2899 or email direct to [marcus@originml.com](mailto:marcus@originml.com)

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