United Kingdom Jobs Expertini®

Graduate Recruitment Consultant

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Company: Finatal Location: London Area Category: other-general

Ref:CBX1002 Are you highly motivated people person, who thrives in fast-paced environments? Do you have a naturally competitive edge, and desire to continuously strive for excellence? Ready to embark on a rewarding career journey within the world of private capital recruitment? If you are a dynamic graduate ready to kickstart your professional career, you could be the right fit for Finatal. We offer more than just a job; we can offer you a truly transformative career. We take pride in nurturing talent and embrace excellence you'll be working alongside highly successful colleagues and experts in the industry that you can learn from and shadow. All of our training is delivered by our top billers and Directors, giving you a first-hand learning experience and opportunity to absorb from the best! Who are we:Finatal is the search partner for private capital investors and their portfolio companies. We recruit world-class talent across international markets. We partner with businesses at all stages of the investment cycle to build successful talented teams, offering exceptional service at an unrivalled pace. Established in 2010, we have had huge success and growth over the years and we are now looking for our next intake of our Graduate Consultants to join our summer cohort, in line with our already impressive, but continued growth plans. With offices in London, Frankfurt and New York, and with further international expansion plans on the horizon, this is an exciting time to join us! You could be part of a highly ambitious business that can offer you the chance to move and work internationally – as we've recently done with our New York team. As a Consultant here, you will work with top-tier talent and prestigious firms within the industry and have access to fantastic training & development. You will own the end-to-end process through sales, candidate and client management and get the

chance to work on a variety of senior mandates. What you'll be doing: Proactively identifying and engaging with best-in-class candidates and prospective clients, building out your knowledge and network within the industryDeveloping & maintaining relationships with clients and candidates, meeting both regularlyIdentify, explore and maximise new business opportunities and pursue leadsConducting business development to win new business via telephone, send-outs or emails, lead generationSourcing candidates at all levels via headhunting, networking and advertisingInterviewing candidates and managing the process: briefing, arranging interviews, gaining commitment and managing offers through to placementProvide consultative services and market intelligence to clients What you can expect: An immersive and hands on learning approach: From day one, you'll immerse yourself into the world of recruitment and private equity. Our hands-on approach ensures you gain practical insights and expertise under the guidance of your peers - past graduates, top billers and Directors. A trusting and collaborative environment: We don't believe in micromanaging, you'll be trusted to take ownership of your role and work, but will have continuous support and guidance to constantly evolve and learn. Training: You'll benefit from a training programme run by the Directors and your experienced colleagues, on aspects of the industry, recruitment and business development. We want to empower you with the knowledge and support you'll need to excel.Career development: Your potential knows no bounds with us. As you demonstrate your capabilities, commitment and success, you'll have a clear path to promotions and professional development. If you are successful and dedicated, we can offer opportunities to potentially work and move abroad as we open further international offices! Join us for our upcoming assessment days in May. We will be holding two assessment days where we will invite you to our offices to get to know you and for you to learn about the business. Prior to being invited to the assessment day, you'll have an initial Teams call with us and complete a short personality profile assessment. We're looking for our latest cohort to start in June.Don't miss out on this chance to unleash your potential and shape your future with us!

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