

## Graduate Recruitment Consultant

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Company: Butler Ross

Location: Winchester

Category: other-general

Due to continued business growth Butler Ross Recruitment are looking for a motivated & driven Graduate to join the team in Winchester to develop as a specialist Recruitment Consultant or Candidate Attraction Consultant

Basic Salary - £24,000-£26,000 (Depending on experience)

Excellent additional commission and benefits available

Essential skills of the Graduate Recruitment Consultant:

Previous experience in a sales, telesales, business development, customer service or a target driven environment is desirable.

More Importantly we look for specific skills and attributes:

- Rapport building & people skills
- Excellent communication skills (verbal and written)
- Highly motivated, tenacious and driven to succeed

-Confident

-Commercially astute

-Strong influencing skills

-Highly organised

-A good listener

-Excellent customer service skills

Job description of the Graduate Recruitment Consultant:

- Learning and developing your understanding of a specific market
- Calling client contacts to gain new vacancies and build long term relationships
- Calling candidates to qualify them for vacancies and build the candidate database
- Finding and adding new business's and contacts to build your client base
- Hitting agreed targets
- Meeting clients and candidates
- Taking job specifications
- Writing advertisements to attract candidates
- Qualifying candidates for job vacancies and arranging interviews
- Taking interview feedback and closing candidates on job offers

## Benefits and Rewards:

At Butler Ross we believe in building a successful business where all employees benefit. We therefore offer the following benefits including a highly competitive commission scheme and career development programme.

- Comprehensive Learning & Development Programme
- Competitive Salaries
- Uncapped commission scheme
- Hybrid Working
- Flexible Working
- Bi-annual company trips and events
- Holiday rising with time served
- Pension scheme
- Activity Days
- Nights Out
- Weekly prizes, competitions and incentives

Key Words: Graduate, Trainee, Development, Recruitment Consultant, Trainee Recruitment Consultant, Recruitment, Resourcer, Recruiter, Associate Recruitment Consultant, Sales, Business to Business, B2B, Business Development, Customer Service, Winchester, Hampshire

Butler Ross is a leading specialist recruitment consultancy within procurement & supply chain recruitment with our head office based in the centre of Winchester

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#### Cross References and Citations:

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