

Graduate Sales Engineer

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Company: Renesas Electronics

Location: United Kingdom

Category: other-general

Job Description

We are seeking an experienced Analog Field Application Engineer located in UK to provide technical field support for a portfolio of Industrial customers across the Nordic region. You will be part of the Regional Sales & Distribution Team, and play a key role in helping to drive opportunity, discovery and design wins for Renesas products (Analog and Power).

Job Summary:

Develop and support new and existing customers and markets in close collaboration with sales.

Secure design wins through active customer project support.

Establish relation to technical decision makers at the customer, present and support the Renesas portfolio.

Training of distribution partners, business development managers and field application engineers.

Working in an international business environment with regular contacts to US, EMEA and Asia.

Including travel within the region for customer and partner support.

Your Profile:

Relevant degree with a minimum of 1-2 years' working experience in field application engineering in the semiconductor industry..

Experience in the field of technical and project support for Analog and power with an understanding of MCU/MPU and connectivity

Strong written/verbal communication skills; Excellent interpersonal skills

Ability to balance strong technical skills with solid relationship-building and account management.

Self-motivated team player who can take direction, manage multiple tasks simultaneously, and communicate effectively.

Good business acumen and implementation of strategic goals.

Very Good command of native language and English.

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