

United Kingdom Jobs Expertini®

Head of Business Development

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Company: FIND | Creating Futures

Location: Stevenage

Category: educational-instruction-and-library

FIND are a specialist staffing business, servicing the Skills, Learning & Apprenticeship markets across the UK. We're representing a provider of Apprenticeships and AEB that is looking to hire a Head of Business Development. This is a new role in the business, which is critical to achieve ambitious growth plans. The remit for the Business Development team will include Apprenticeships locally and nationally, Employability locally and Professional Programmes within Stevenage and Hitchin. Based in Stevenage 2 days a week initially, dropping to 1 day once you're settled, and paying £50,000 - 60,000 plus benefits.

PERSON SPECIFICATION

Experience of managing business development across Apprenticeships and AEB. Fully developed knowledge of Apprenticeship and AEB funding. Experience of managing a team. Proven track record of generating new business. Previous experience of managing and achieving budgets. Extensive experience of using a CRM. Strong organisational skills. Good communication skills – verbal and written.

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