

## Head of Procurement

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Company: Rise Resourcing

Location: Manchester Area

Category: other-general

The Company A well respected and industry leading specialist food distributor based on the outskirts of Manchester. The Role The Head of Procurement will be responsible for strategically aligning the purchasing function to the business objectives leveraging opportunities to bring significant commercial advantage to the organisation. Supported by the purchasing team their primary responsibility will be to manage the supply base, negotiate competitive pricing, monitor KPI's and ensure adherence to contractual terms. This is a hands-on role and will involve growing and mentoring the purchasing team, as well as working in partnership with client stakeholders, where they will identify and implement procurement strategies that will deliver tangible results for the organisation. Managing and mentoring the purchasing team ensuring appropriate personal development plans and objectives are in place Identifying procurement opportunities to increase business effectiveness, efficiency, productivity and to drive best value Leverage maximum benefit from the supply base through the application of negotiation and competitive tendering processes, as well as working in collaboration with our parent company Negotiating and agreeing supplier contracts and monitoring their progress Identifying potential suppliers and products for new and existing customers Writing and reviewing contractual terms to ensure best commercial terms with supplier partners and minimal risk to the Company and its clients Utilise the best technologies to automate & streamline business processes and drive continuous improvement What you'll need to succeed You will have a demonstrable career experience as a strategic Procurement professional within Food Service, Wholesale or Retail environments and be able to demonstrate the following skill set - Proven people manager who leads with integrity and has

the ability to build, develop, mentor and motivate a team Analytical, numerical and fact based with a track record of delivering purchasing improvements High level of organisation, self-discipline and confident in using initiative and decision making Business focussed, process led, benefits driven, results orientated Able to manage multiple suppliers and projects simultaneously. Strong Commercial awareness and business acumen What you'll get in return You will receive a competitive salary plus benefits including hybrid working and bonus What you need to do next If potentially interested, please apply at your earliest opportunity or for a confidential discussion please contact Colin Leach at Rise Resourcing.

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