

# United Kingdom Jobs Expertini®

## Head of Procurement

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Company: ESP Global Services

Location: United Kingdom

Category: business-and-financial-operations

### 10th April, 2024

Join ESP as our new Head of Procurement and take the leap towards procurement leadership. If you are a seasoned procurement leader ready to elevate your career, this is your chance to make a significant impact.

ESP, a renowned global IT and infrastructure support business with 32 years of excellence, is seeking an individual with a proven track record in procurement leadership. As a Senior Procurement Manager, you have already demonstrated your prowess in driving cost benefits across diverse cost types. Now, seize the opportunity to lead our procurement team and drive our organisation to new heights.

#### What You'll Do:

**Strategic Leadership:** Take the reins of a virtual team of 7 spread across the UK, Americas, & APAC regions. Spearhead our evolution by identifying and executing continuous improvement initiatives. With a current spend budget of approximately £18 million, you'll play a pivotal role in enhancing profit contribution and driving growth.

**Standardised Governance:** Implement standardised and centralised governance and negotiate contracts effectively to maximise value across our supply chain.

**Supply Chain Management:** Design and implement robust processes, procedures, and tools to ensure optimal value, quality, and performance from our suppliers. Strengthen our supply

base and streamline our supply chain to meet customer demands promptly.

**End-to-End Procurement:** Lead and manage the entire procurement process, from sourcing to negotiation, contracting, and supplier relationship management.

**What You Bring to ESP:**

**Seasoned Expertise:** A proven track record of advancing procurement functions, coupled with progressive experience in third-party supply chain management.

**Industry Acumen** Exceptional understanding of IT support services, IT engineering augmentation, and the managed service industry.

**Leadership Skills** Ability to effectively lead a team, developing and executing strategies with a hands-on approach.

**Negotiation Mastery:** Excellent negotiation, contract management, and supplier relationship management skills.

**Strategic Vision:** Demonstrable ability to implement procurement strategies that drive cost savings and operational efficiency.

**Communication and Collaboration** Outstanding communication and people skills to collaborate and influence across complex stakeholder groups.

**CIPS Level 6 Preferred:** Certification at CIPS Level 6 is preferred, displaying your commitment to excellence in procurement.

If you are ready to lead our procurement function to new heights and make a lasting impact on our organisation, apply now to join ESP as our Head of Procurement. Take the next step in your career journey with us.

**We Offer:**

**Salary:**

£75k to £90k base salary, dependent upon experience

A management bonus scheme is incentivised quarterly and worth between 10-15% of the salary.

**Benefits:**

25 days Annual Leave

Private Medical Insurance

Company pension scheme

Life assurance

Eyecare scheme

ESP Learning

Perkbox discounts

On-site parking

ESP Global Services is an equal opportunity employer.

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