

United Kingdom Jobs Expertini®

Hybrid Solutions Intern - Placement year

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Company: Hewlett Packard Enterprise

Location: Winnersh

Category: other-general

Job Description:What you'll do: Our Sales teams sells to either HPE's partners or end customers in the UK and you will be: Supporting the day-to-day operations of our A&PS or HPE GreenLake sales teams Helping to manage sales forecasts, analysing and entering data Participating in in sales campaigns and engage in sales calls with customers directlyOur Pursuit teamscreate customised services solutions to meet a particular customer's unique requirements and you will be:Working day-to-day with our HPE GreenLake Solution Architects, learning how we create HPE GreenLake proposals Assisting senior Solution Architects in the creation of proposals through extracting and analysing data and customer requirementsCreating simple solution proposals for customers in the UK, Ireland, Middle East and Africa Our Business Operations & Strategic Programmesteam manage the day-to-day running of our Hybrid Solutions business and you will be: Working with our business operations team, to ensure customer orders are booked and issues are escalated and resolved quickly and efficiently Learning about financial governance and helping to track and report on business key performance indicators Helping to lead strategic programmes across the business e.g. our sales incentive programme ONELead What you'll need:You'll have self-motivation to work independently, be confident in your resourcefulness, but aware when you need to ask for help and guidance You will have good time management and organisational skills while being structured in your approach Be prepared to travel when necessary Show Creativity in approaching projectsYou'll have a degree background that demonstrates business, finance, and analytical skills Team oriented and collaborative mindset. Location:Winnersh, UKStart Date: July 2024#Internship#Winnersh Additional Skills:

Accountability, Accountability, Action Planning, Active Learning, Active Listening, Bias, Business, Calendar Management, Coaching, Computer Literacy, Creativity, Critical Thinking, Design Thinking, Empathy, Follow-Through, Growth Mindset, Intellectual Curiosity, Long Term Planning, Managing Ambiguity, Office Administration, Policy and procedures, Problem Solving, Project Management, Recordkeeping, Risk Assessment {+ 6 more} What We Can Offer You: Health & Wellbeing Personal & Professional Development Diversity, Inclusion & Belonging We are unconditionally inclusive in the way we work and celebrate individual uniqueness. We know diverse backgrounds are valued and succeed here. We have the flexibility to manage our work and personal needs. We make bold moves, together, and are a force for good.

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