

Hygiene Sales Specialist - South East

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Company: Lyreco Group

Location: United Kingdom

Category: other-general

At Lyreco we all share a common goal to strive for **passion, excellence, respect and agility** . We are proud to be the European leader and the third largest distributor of workplace products and services in the world

We are committed to the development of our employees and we aim to achieve that by creating a culture that inspires and empowers.

Are you seeking a new challenge? This offer might be for you!

As our Business Development Manager – Hygiene, your focus will be to work with our corporate sales teams to grow Hygiene product sales by developing existing and new customer opportunities. Training will also be a key aspect of the role in order to promote and grow the category within the existing sales community.

Business Development Manager Hygiene

Remote Role- Southeast

Salary is dependent on evidence backed experience, +Commission, Company Car & Corporate benefits package which includes, Private Healthcare, Lifestyle Benefits etc. with excellent routes for career progression.

Hours of work - Monday-Friday

There is an exciting NEW ENERGY here at Lyreco and we are on the lookout for experienced, forward-thinking New Business Development Executives to join our corporate hygiene team.

As a **Business Development Manager – Hygiene** , your focus will be to work with our

corporate sales teams to grow Hygiene product sales by developing existing and new customer opportunities. Training will also be a key aspect of the role in order to promote and grow the category within the existing sales community.

As a Business Development Manager your responsibilities include:

Working with our corporate sales teams to grow Hygiene product sales by developing existing and new customer opportunities.

Proactive growth and development of the WISE Hygiene Line of Business

Keeping up to date information on Lyreco internal CRM system

Working with our Bids team on new Tenders with the Corporate Sales Support team

Assisting with marketing pricing strategies

As a Business Development Manager, you will have:

Previous Hygiene experience (essential)

A demonstrable background in sales or account management, performance and results.

Strong analytical and mathematical ability, with good commercial acumen.

Commands excellent communication skills, both verbal and written.

Ability to build trust, respect and rapport quickly and at all levels.

You will hold a full and valid Driving Licence.

Lyreco Benefits:

Lyreco is a great place to work. We believe in fostering a culture that values our people and inspires each of us to be the best we can be. If you want to join a company that is packed with great energy, fun, and a place where you can accelerate your career, then Lyreco is the right place for you!

Excellent Commission Structure

23 days holiday + BH

Company Pension

Private Medical Insurance (after completion of one years' service)

Life Assurance

Employee Assistance Programme

Company car specific to role

Cycle to Work Scheme

Retail Vouchers

Eye care vouchers

Discounted gym memberships

As a diverse and forward-thinking employer, we embed the principles of equality, diversity and inclusion into everything we do. That includes our staff, customers, suppliers and our local community.

We're committed to the wellbeing of all our staff and to the sustainability of our environment.

Agency CV's will not be accepted.

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- 1. Hygiene Sales Specialist - South East [SearchEuropeanJobs Jobs United Kingdom SearchEuropeanJobs](#) ↗**
- 2. Hygiene Sales Specialist - South East [JavaJobsJobs United KingdomJavaJobs](#) ↗**
- 3. Hygiene Sales Specialist - South East [TheCareerJobs Jobs United Kingdom TheCareerJobs](#) ↗**
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