

United Kingdom Jobs Expertini®

Independent Consultant

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Company: Hovingh & Partners

Location: United Kingdom

Category: other-general

Company DescriptionHovingh & Partners is a global boutique consultancy with local presence in major cities around the world. Our focus is on helping individuals and organizations achieve exceptional sales and negotiation results through proven methodologies, personality style understanding and management coaching. Our experienced consultants use world-class methods to deliver measurable growth and profit improvements. We are committed to offering language capability and cultural understanding that matches the local regions where we operate.

Role DescriptionBuild your own training practice and help companies improve their sales and negotiation performance. As a partner in our consultant network, you will be able to build a business of your own, giving you the freedom to do what you love while building a sustainable income stream. This is a full-time, remote role for an Independent Consultant. The Independent Consultant will be responsible for providing expertise and consultative services to clients in the areas of sales and negotiation. Specific day-to-day tasks may include conducting assessments, leading workshops and trainings, developing customized solutions, and providing ongoing support to clients. As a consultant, you will also be busy finding new customers, leveraging existing customer relationships and training & coaching sales teams. Your discussion partners will be commercial directors and management teams with whom you will work on change processes. You will get the greatest satisfaction from training & coaching; from the feedback of the participants and the great strides you see them make in practice.

Ideal candidates are:Sales leaders with high personal ambitions and management experience Considering the idea of creating their own economy as independent consultant & partner Interested in continuous learning and development Graduated with a bachelor's

degreeBusiness OpportunityWe provide:5 weeks of mastertraining plus 4 months of business development onboarding and coachingWorld class methodologies with proven results and a company brand with strong reputationUncapped revenue share of premium ratesOpportunity to build your own company with enterprise valueBack office supportLead generation for the first 12 monthsYour career investment:€17,5k for the onboarding program including accommodation, staggered payment for 15 months4-month time commitment for mastertraining and business development without incomeOur bonus contribution:€10k of out of pocket costs for lead generation, only for youFees up to 60% of premium rates (~€4.800 all in per day) instead of a capped fixed salaryOur model's effectiveness? A robust 30% growth yearly, with senior partners thriving with over £250k annually, working for companies like Compass Group, Arla and Edding.Any interest in having a conversation?Visit <https://hovingh.eu/become-a-partner> for more information or call Wilfred de Roos on +31 6 82472737.

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