

## Independent Sales Agent (Self-Employed), Payments

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Company: Teya

Location: United Kingdom

Category: other-general

### Job Description

#### **What makes Teya's Partner Ecosystem unique?**

Discover the difference in Teya's Partner Ecosystem. Here, transparency, trust, and unmatched earning potential aren't just values – they're the cornerstone of our partnership approach. We believe in keeping you informed every step of the way, fostering trust through open communication via our partner portal that gives you 24/7 live data on your merchants sales (and your commission). Speaking of commission, our structure isn't just competitive; it's designed to reward your efforts in bringing new sales but also retaining your existing merchant base- fairly. With up to £550 sign up bounty + 40% net revenue residuals for the life of the merchant, you'll be fairly rewarded.

Our partner ecosystem is fast and reliable: with 10-minute merchant sign-ups, 24 hour KYC checks and quick commission payouts. Most of all, it is designed with a commitment to long-term relationships with our independent sellers, built on mutual respect.

To help you sell more you'll have access to an experienced Sales Manager. Whether you need guidance on overcoming an objection, help closing a tricky sale or have a question about the solution - they're always at the other end of the phone should you need them.

Ready to redefine success together? Join Teya's Partner Ecosystem today and experience the difference firsthand.

### Qualifications

You have proven experience selling financial solutions to small and medium businesses. Experience in payments is preferred.

You're confident generating leads, nurturing relationships, and closing deals.

You're a natural people-person with a customer-centric, consultative approach.

You're driven, ambitious, and entrepreneurial.

### Additional Information

Our commission structure is tiered and competitive. Earn up to £550 for every new sign-up + up to 40% of residual sales. You'll make money from your merchants' transactions while you sleep!

A simplified solution. With no upfront costs, no contracts, reliable terminals, and a 10-minute setup, switching customers to Teya couldn't be easier!

Work wherever you like, whenever you like, and as much (or as little) as you like. That's genuine work-life balance. Full-time or part-time - It's your call.

We're building our first independent sales channel in the UK, so there's fresh, untouched territory available. Tell us which area you'd like to cover, and it's yours.

Bring an unparalleled proposition to your clients with an array of products that you will be able to offer, through an all-in-one offering that will simplify their operations and help them to grow their business.

A comprehensive training session with ongoing support that'll get you up and running (and earning!) in no time.

**So, what are you waiting for? Hit "APPLY" to hear from one of our Recruiters, or get in touch to learn more! Let's simplify the lives of business owners together.**

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