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Independent Sales Rep, commission-based, flexible and independent Ø 25,000 €/deal, unlimited earning potential

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Company: Remote Native

Location: United Kingdom

Category: other-general

Remote Native, with over 20 years of experience in software development with distributed, intercultural teams, is aiming to achieve a global sales volume of €100 million within the next two years. We are therefore looking for committed sales and cooperation partners, especially for the DACH, Benelux, Scandinavian, UK and US markets. With an extremely attractive earning model, we offer a unique opportunity for individuals with a strong network to decision makers in companies that are driving digital transformation and see customized software solutions as key to their growth. Whether you are an influencer, entrepreneur, freelancer, consultant, sales expert or have connections to incubators, accelerators, investors and other communities – if you are ready to use your network to work on a commission basis and generate above-average income, you have come to the right place. Each successful deal in the above markets secures you an average commission of €25,000, with no upper earnings limit depending on the size, duration and scope of the project. This opportunity is ideal for those who want to work autonomously and independently in a dynamic and innovative environment. Your mission: Developing and expanding customer relationships through your network and expertise Presenting our innovative solutions and services to potential customers Work closely with our team to ensure customer needs are met effectively Contribution to the growth and success of Remote Native through active market development You should have: Extensive experience and network in DACH, Benelux, Scandinavia, UK and USA in growth industries such as technology and IT, renewable energies, healthcare and biotechnology, e-commerce, sustainable food production, environmental

technology, education technology, etc. Strong sales skills and the ability to build sustainable business relationships Entrepreneurial thinking with the aim of profiting through outstanding performance Excellent communication skills and a high degree of initiative What we offer: Participation in an ambitious commission model with exceptional earning opportunities The flexibility to work independently, supported by a strong product and service portfolio The opportunity to be part of a visionary company dedicated to the success of its partners Access to a global network and resources to support your sales efforts About Remote Native: At Remote Native, we drive digital transformation by equipping companies with cutting-edge technologies such as AI, IoT and blockchain. As an established provider in the field of digital transformation, Remote Native supports companies worldwide to grow faster through innovative software solutions. We help our customers master the challenges of digitalization and unlock the full potential of agile product and software development. With a global network of over 10,000 IT experts, we offer not only consulting and technical expertise, but also the scalability required to effectively support our clients' digital ambitions. As a Remote Native partner, you will be part of a dedicated team committed to creating outstanding digital business value. We offer you the opportunity to work in an environment that fosters innovation and helps companies grow faster through customized software solutions. Join our partner network now and seize the opportunity to achieve extraordinary success with Remote Native.

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