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Inside Sales Central London

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Company: Chronos Consulting

Location: United Kingdom

Category: other-general

Job Description

Our client is marketing a highly innovative and wearable device to enhance the daily lives of people with low vision. This product is unique on the market! Their global sales center requires energetic, professional and charismatic people to do lead generation as well as closing deals on the phone.

Responsibilities:

Reach quotas for daily call volume and numbers of leads qualified.

Conduct a structured qualification survey and conversation with leads through outbound phone calls.

Close deals on the phone!!!

Assign leads to field sales team members and/or partners as directed by the manager.

Record all interactions in CRM systems and issue periodic reports on activity to the manager.

Learn and maintain full knowledge of products.

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