

Internal Account Executive

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Company: Netbox Recruitment

Location: Chatham

Category: other-general

Internal Account Executive

Gillingham

£24,000 plus commission (realist OTE in year 1 = £26,500 min)

This role, joining a market-leading national B2B distributor within the motoring trade, offers excellent training, earning, and career opportunities.

We are seeking a highly motivated and results-driven Account Executive to join our team. As an Account Executive, you will be responsible for driving sales and building strong relationships with clients. This is a great opportunity for someone who is passionate about sales and thrives in a fast-paced environment.

Responsibilities:

- Develop your existing accounts to ensure maximum spend
- Identify and pursue new business opportunities via your lapsed accounts
- Build and maintain strong relationships with clients, ensuring they know your name!
- Stay up-to-date with industry trends and competitors

Experience:

- Proven experience as an Account Executive or in a similar phone-based role
- Excellent communication and interpersonal skills
- Self-motivated with a strong drive for results

If you are a dynamic individual who is passionate about building relationships, we would love to hear from you. Join our team as an Account Executive and take your career to the next level

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