

## Internal Account Manager

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Company: Insight Select

Location: Kings Hill

Category: sales-and-related

Internal Account Manager / £22,000 - £24,000 + £10,000 OTC / Kings Hill, Hybrid / Permanent

My client, a leader in their industry, are looking to recruit an Internal Account Manager to join the business on a permanent basis.

The successful candidate will have previous experience in a Sales based role, and will hold experience upselling/cross-selling.

### Key Responsibilities

Managing existing client accounts, upselling and cross selling to existing clients

Grow existing account portfolio by identifying new users and gaining referrals

Follow up on leads

Conducting telephone calls to clients

Developing and maintaining long-term relationships with existing clients

General administration

### Essential Skillset

Previous experience in a Sales based role

Excellent communication skills, written and verbal

Confidence to upsell and cross-sell

Can do attitude

Hunter mentality and eager to earn commissionPackage

£22,000 - £24,000

£10,000 on target commission

Monday – Friday, 37.5 hours per week

Hybrid working

Excellent benefitsInternal Account Manager / £22,000 - £24,000 + £10,000 OTC / Kings Hill, Hybrid / Permanent

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