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Internal Account Manager

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Company: Aspire Jobs

Location: Ringwood

Category: other-general

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Salary: Circa £24K, OTE c £30k after 1st year

Hours: 8.30am-5.30pm Mon-Fri office based

Benefits:

- * Free parking
- * Full training
- * Pension contribution of 5% within a personal company pension plan.
- * Sick pay (5 days paid then SSP)
- * Holiday pay 20 days + 1 extra day per year for a full year served. Bank holidays are included on top of this as normal. Holiday up to 25 days.
- * Access to company share saving scheme.
- * Life insurance 1 year's salary for death in service

Is your background in Catering, Hospitality or retail? Are you looking for a new career path where you can utilise your industry experience – working only Monday to Friday 8.30 til 5.30pm? NO EVENINGS OR WEEKENDS!

This is the perfect chance for a passionate professional looking for a Customer Services or Account Manager position where you can deliver exceptional service to luxury high-end clients within the catering & hospitality sectors.

This role will see the successful candidate working in a team of both internal account managers and a dedicated field sales rep, supporting a large portfolio of allocated accounts. (approx. 200). Your role will be to manage your accounts, take orders and manage the

customer's expectations in a professional and efficient manner. You will work very closely with a field Sales Executive to service your accounts and up-sell opportunities, whilst building long standing relationships.

This is a very busy role that requires experience of multi-tasking, juggling many balls at once, have an excellent memory and be confident across the MS Office suite (Word, Excel, Outlook).

Duties and Responsibilities:

- * Managing a portfolio of existing client accounts.
- * Answering incoming calls from clients and providing assistance.
- * Logging calls on the CRM system.
- * Building relationships with clients.
- * Receive and process orders.
- * Dealing with the warehouse and organising deliveries.
- * Working to targets.
- * Upselling to existing clients.
- * Work very closely with a Field Sales Executive to manage your accounts.

Experience and Knowledge:

- * Previous experience within a customer service/ account manager position.
- * Confident communicator on the phone.
- * Ability to work within a fast-paced environment.
- * Strong attention to detail and organisational skills.
- * Confident use of Microsoft systems.
- * Good interpersonal skills.
- * Be self-motivated.

You should also have good Maths and English (GCSE Grade C and above)

This job would suit candidates with experience in Sales Administration, Customer

Service, Order Processor, Account Manager, Hotel Reception or Hospitality

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Cross References and Citations:

- 1. Internal Account ManagerCarejobsJobs Ringwood Carejobs
- 2. Internal Account ManagerWarehousejobsnearme Jobs Ringwood Warehousejobsnearme /
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