

Internal Account Manager

[Apply Now](#)

Company: Pertemps

Location: West Bromwich

Category: other-general

Internal Sales Account Manager

West Bromwich

Immediate Start Available

Salary £25k to £30k (negotiable dependent on experience)

Hours are 8am to 5pm with 1 hour lunch

Are you a highly experienced Internal Sales Account Manager looking for a new opportunity and are able to get to West Bromwich? My client are a growing business looking to take on another sales individual to join their team to manage existing client accounts. What's on offer? 20 days holiday plus statutory bank holidays, Christmas shut down, company events and overtime time equal to time and a quarter.

Requirements of the Internal Sales Account Manager:

At least 4 years' experience as an Internal Sales Account Manager, preferably within the logistics, distribution or manufacturing industry.

Strong customer service skills with a strong focus on building long lasting relationships.

Excellent communication and negotiation skills.

Understanding of pricing, market trends within the industry and competitive landscape.

Strong attention to detail, able to work collaboratively and independently.

Able to get to West Bromwich.

Responsibilities of the Internal Sales Account Manager:

Develop and maintain strong relationships with existing clients.

Understand client needs fully, providing regular communication to give updates, address queries and offer effective solutions.

Identify upselling opportunities within existing accounts.

Provide pricing recommendations to management and offer solutions.

Collaborate with sales managers to develop strong and effective sales strategies.

Ensure high levels of customer satisfaction, knowledgeable about products and services (product training provided on the job, however packaging experience is extremely advantageous.

Ensure high levels of customer satisfaction.

Working closely with the sales and technical team, collaborate with internal teams to ensure timely product delivery.

Maintain accurate records of client interactions, orders and sales activities.

Contribute to achieving monthly sales targets.

If you are looking for a new opportunity within Account Management and you have the relevant skills and experience required, then please click 'Apply' now to be considered.

[Apply Now](#)

Cross References and Citations:

1. [Internal Account Manager Fishjobs Jobs West Bromwich Fishjobs](#) ↗

2. [Internal Account Manager Whitecollarjobs Jobs West Bromwich Whitecollarjobs](#) ↗

3. Internal Account ManagerTrendzfurnitures Jobs West BromwichTrendzfurnitures ↗
4. Internal Account ManagerBangladeshjobs Jobs West BromwichBangladeshjobs ↗
5. Internal Account ManagerHealthybird Jobs West BromwichHealthybird ↗
6. Internal Account ManagerTeacherjobs Jobs West BromwichTeacherjobs ↗
7. Internal Account ManagerIraqjobs Jobs West BromwichIraqjobs ↗
8. Internal Account ManagerWebdeveloperjobs Jobs West Bromwich
Webdeveloperjobs ↗
9. Internal Account ManagerNotaryjobsJobs West BromwichNotaryjobs↗
10. Internal Account Manager LaboratoryjobsJobs West BromwichLaboratoryjobs↗
11. Internal Account Manager Taiwanjobs Jobs West BromwichTaiwanjobs ↗
12. Internal Account Manager Craftsjobs Jobs West BromwichCraftsjobs ↗
13. Internal Account Manager Mediajobs Jobs West BromwichMediajobs ↗
14. Internal Account Manager ThehiredjobsJobs West BromwichThehiredjobs↗
15. Internal Account Manager Healthcarejobsnearme Jobs West Bromwich
Healthcarejobsnearme ↗
16. Internal Account Manager Botanyjobs Jobs West BromwichBotanyjobs ↗
17. Internal Account Manager ConsultantjobsJobs West BromwichConsultantjobs↗
18. Internal Account Manager Mediajobs Jobs West BromwichMediajobs ↗
19. Internal account manager Jobs West bromwich ↗
20. AMP Version of Internal account manager ↗
21. Internal account manager West bromwich Jobs ↗
22. Internal account manager Jobs West bromwich ↗
23. Internal account manager Job Search ↗
24. Internal account manager Search ↗
25. Internal account manager Find Jobs ↗

Source<https://uk.expertini.com/jobs/job/internal-account-manager-west-bromwich-pertemps-fb5f0f4050/>

Generated on: 2024-05-03 by [Expertini.Com](https://uk.expertini.com/)