

Internal Sales Consultant

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Company: Premier Work Support

Location: Erith

Category: sales-and-related

Premier Work Support are seeking a permanent Internal Sales Consultant for a growing Logistics company in Erith.

Responsibilities:

Generate leads and cold call prospective customers

Generate custom from said pipeline over the phone / teams etc

Build / develop relationships with clients

Understand the needs of your clients and be able to respond effectively with a plan of how to meet/exceed these

Have a good understanding of the businesses' services and be able to advise others about them
Experienced required:

A minimum of 1 years sales experience within the Freight Forwarding sector

Experience in road, sea and air freight.

Baltics would be Desirable This is a Monday-Friday role, covering 40 hours.

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Cross References and Citations:

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