

Internal Sales Engineer

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Company: Rise Executive Search & Recruitment Ltd

Location: Houghton Regis

Category: sales-and-related

Internal Sales Engineer – Industrial Electrical Sector

Salary negotiable up to c. £35K Bonus, Pension.

On behalf of our Client we are seeking suitable candidates for the role of Internal Sales Engineer / Internal Sales Executive to promote and further develop profitable sales of the clients products into the industrial sector. It is envisaged that this role will develop into a more customer facing role, with external visits to customer premises along with salary progression and provision of a company vehicle. You would be dealing with and selling into existing and new customers, via wholesale and distributor channels and directly to OEM machine builders, Contractors and End Users. The career path with this role is intended to develop your role further with an increasing amount of sales and marketing activity responsibility, along with salary development and company vehicle enhancement, and progression eventually to a Sales Manager role.

Typically you will already have sales experience in an Internal Sales position such as Technical Sales Support or Internal Sales Engineer, or account manager experience in an internal role and be looking for your next opportunity to progress. In this role you will be supported with use of the customer database, along with in house tele-sales, lead generation and marketing and have the opportunity for input and involvement in marketing activity, and technically supported by in house specialists. You will have the additional

confidence of knowing the company can provide a full in-house service including bespoke design and manufacture of product.

To be successful in applying you must have some basic sales experience related to the industrial electrical sector and although not essential, an engineering qualification is most likely, probably to ONC/HNC in either Electrical or Mechanical Engineering subject. A valid U.K. driving license is also required.

Ideal locations would include, Oxford, Dunstable, Milton Keynes, Northampton, Bedford, Stevenage, Cambridge, Leicester, Peterborough, Coventry, Luton, Harlow, St Albans, Aylesbury, Watford.

Post codes used are for advertising purposes only.

To register your interest contact us with an up to date CV and we will be pleased to call you for a confidential discussion. To view more of our positions click on the Rise logo at the top of this page or visit our website directly.

We work across a range of business to business/B2B market sectors including Renewable Energy, Electrical, Control & Automation, Electronic, Renewable Energy, Pneumatics, Hydraulics, Fluid Power, Instrumentation, Engineering services companies, Industrial Consumables, Industrial Components, Capital Equipment, Material Handling, Scientific Equipment, Petrochemical and Utilities.

Rise Executive Search & Recruitment Ltd are currently working on a wide range of business to business/B2B sales positions, account management, business development and sales management roles including: Sales Manager, UK Sales Manager, Product Manager, Product Sales Specialist, National Sales Manager, Country Manager, Regional Sales Manager, Area Sales Manager, Sales Executive, Senior Sales Executive, National Account Manager, Business Development Manager, Key Account Manager, Account Executive, National Account Executive, Sales Specialist, Global Account Manager, Sales Representative, Territory Sales, Field Sales, Client Relationship Manager, Sales Engineer, Sales Consultant, Technical Sales, Senior Sales Engineer, Export Sales, International Sales,

European Sales, Branch Manager, Sales Director, Trainee Sales, Graduate Sales, Telesales, Internal Sales, Office Sales

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