

Internal Sales Executive – Civils and Drainage Building Products

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Company: Mitchell Maguire

Location: Frome

Category: construction-and-extraction

Internal Sales Executive – Civils and Drainage Building Products

Job Title: Internal Sales Executive – Civils and Drainage Building Products

Industry Sector: Internal Sales, Merchant Sales, Sales Executive, Sales Representative, Sales Rep, Civils, Heavyside Building Products, Drainage, Hard Landscaping, Civils Merchant, Geotechnical, Ground Engineering, Groundworkers, Civil Engineering, Builders Merchant, Trade Counter, Trade Counter Sales, Heavyside Products

Location: Frome

Remuneration: £24,000 - £26,000 + Bonus

Benefits: Full comprehensive benefits package

The role of the Internal Sales Executive – Civils and Drainage Building Products will involve:

* Internal Sales role selling a distributed range of high quality drainage and civil engineering building products

- * Selling into main contractors, subcontractors, groundworkers (national housing developers), drainage contractors, earthwork contractors, RC frame contractors and civil engineering contractors

- * Typical order values ranging from £1,000 - £100,000

- * Deal with inbound customer enquiries in person and via telephone & email

- * Ensure excellent account management and customer service for existing clients

- * You will be given a number of ledger accounts to manage and increase sales from

The ideal applicant will be an Internal Sales Executive – Civils and Drainage Building Products with:

- * Must have sales experience in the merchant market sector

- * Ideally experience working with civils & drainage and/or heavyside products

- * Excellent communications skills both written and verbal

- * IT literate (Microsoft Office)

- * Self-motivated, enthusiastic, flexible, reliable and ambitious

- * Exceptional standards of customer service

Mitchell Maguire is a specialist Construction Sales Recruitment Consultancy, with an enviable reputation in the marketplace. We pride ourselves on surpassing client and candidate expectations again and again. Our core focus is within the building materials area, and includes the following sectors: Internal Sales, Merchant Sales, Sales Executive, Sales Representative, Sales Rep, Civils, Heavyside Building Products, Drainage, Hard Landscaping, Civils Merchant, Geotechnical, Ground Engineering, Groundworkers, Civil

Engineering, Builders Merchant, Trade Counter, Trade Counter Sales, Heavyside Products

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