

Internal Sales Executive

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Company: Employal

Location: Enfield Town

Category: sales-and-related

Internal Sales

£28,000 - £35,000 + bonuses

Enfield

The client

My client is a global MRO business offering commercial buyers a variety of products and services. They are highly regarded in the construction sphere and has an lustrous history dating back into the 20th century.

The are looking for internal sales people to join their team as part of major growth plans as they expand further and continue their modernisation.

The role

As an Internal Sales Executive you will be expected to:

Order processing

Raise quotes, chasing quotations when due to expire

Provide customers with a knowledgeable, friendly and dependable service whilst at the same time optimising branch sales and gross profit.

Work effectively as part of a team ensuring that customers' expectations are not just met but exceeded

Work with efficiency and accuracy

Maintain & develop company culture, customer satisfaction, trade counter & delivery service

Possess excellent customer service and sales skills both in person and on the telephone

Serve customers face-to-face on the trade counter

Account ownership updating the CRM

Candidate requirements

The candidate:

Previous sales experience working for a merchant or construction business.

Excellent communication skills both written and verbal

Team working – being able to work cooperatively with others within and across departments

Personal organisation

Innovation – being capable of challenging the status quo and suggesting new and better ways of doing things

Self initiative and drive

Be the best at what you

Understand your customer

Benefits

£28,000 - £35,000 per annum

15% bonus paid yearly

Private Healthcare Insurance

Company Pension

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