

Internal Sales Executive

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Company: Gibson Hollyhomes

Location: Sale

Category: other-general

Internal Sales Executive

South Manchester

Salary £26K - £28K

Excellent opportunity to join this well-established business who are market leaders in their field. Currently looking for an Internal Sales Executive to join their existing team. Reporting to the Director of Sales & Marketing, you will be Customer focused, proactive and a superb team player.

As an Internal Sales Executive your duties will include:

- * Identifying opportunities to cross sell additional products or services to existing clients
- * Take all sales/technical enquiries and develop into leads, growing sales and marketing funnel.
- * Increase sales opportunities for the External Sales teams
- * Increase revenue on existing internal quotes

- * Collaborating with internal teams to address and resolve escalated concerns promptly.
- * Proactively contacting existing and new contacts
- * Taking leads from Customer Service and Marketing and measure outcomes
- * Follow up on all orders that have not converted to invoice and analyse lost revenue opportunity.

As an Internal Sales Executive you will have the following key skills:

- * Customer Focused
- * Negotiation skills
- * Excellent communication skills and phone manner
- * Grow and maintain relationships with existing customers
- * Ability to work under pressure
- * Self-motivated
- * Product awareness

Internal Sales Executive | South Manchester | Highly Reputable Company | £26K -£28K

Please note - due to the number of applications we receive we are only able to contact those candidates that are successfully shortlisted for the position. If you do not hear from us within 7 days of your application then unfortunately you have been unsuccessful.

By submitting your application you agree and accept to our privacy policy which can be

found on the Gibson Hollyhomes website

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