United Kingdom Jobs Expertini®

Internal Sales - Freight

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Company: WR Logistics

Location: Erith

Category: sales-and-related

Sales Executive - Freight - Up to £35k

Our client, who are an International freight forwarding company are looking for a Sales Executive to join their team in Dartford.

As a Sales Executive, you will be tasked to focus on business development offering logistics services to businesses across the UK.

Responsibilities

Developing sales opportunities within existing accounts by analysing territory sales data

Manage your own customer base, maintaining a prospect database

Maximising customer spend - Up selling product range, selling in new lines

The ability to meet with customers off-site on a regular basisRequirements

Previous sales or account management experience within: freight or transport or logistics is essential

You must have previously held a similar position: internal sales, business development executive, account manager, telesales, sales executive

Experience with road, sea and air freight

Understanding of what it takes to regularly exceed sales targets.

Excellent customer relations and a flexible approach are essential. Package:

Salary up to £35k

Commission

23 days holiday

PensionWR Logistics are the #1 recruitment partner for all vacancies in the logistics industry.

We recruit UK wide for permanent and contract jobs.

WR is acting as an Employment Agency in relation to this vacancy.

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