

Internal Sales Representative – Concrete

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Company: Mitchell Maguire

Location: South Ockendon

Category: construction-and-extraction

Internal Sales Representative – Concrete

Job Title: Internal Sales Representative – Concrete

Industry Sector: Concrete, Precast Concrete, Concrete Products, Concrete Panels, Concrete Blocks, Concrete Slabs, Screeds, Ready Mix Concrete, Waterproof Concrete, Self-Compacting Concrete, Concrete Pumping, Aggregates, Contractors, Housebuilders, Main Contractors, Merchants, Builders Merchant, Trade, Domestic, Commercial, Internal Sales, Internal Sales Executive, Internal Sales Representative, Customer Service

Based: Essex

Remuneration: £25,000 - £35,000 Dependent on experience

Benefits: Comprehensive Benefits Package

The role of the Internal Sales Representative – Concrete will involve:

* Internal Sales position selling a range of concrete products and services such as: blocks, slabs, aggregates, ready mixed, waterproof, self-compacting and screeds

- * Selling to contractors, housebuilders, merchants, trade and construction companies
- * Office based role supporting a member of the external sales team, contacting clients/customers and arranging appointments on their behalf
- * Pricing up and placing orders for customers
- * Organising jobs and allocating drivers appropriately
- * Dealing with incoming enquiries via email and telephone
- * Nurturing and maintaining existing accounts, encouraging repeat business
- * Dealing with project sizes varying from £400 to £25,000

The ideal applicant will be an Internal Sales Representative – Concrete experience with:

- * Must have sales experience within the construction industry, ideally concrete related
- * Open to candidates working within a builders merchant
- * Administration & scheduling experience beneficial
- * Confident telephone manner and strong communication skills, both written and verbal
- * Highly organised, personable and good relationship building skills
- * Hungry, driven, autonomous and poses a positive, proactive attitude
- * Computer literate

Mitchell Maguire is a specialist Construction Sales Recruitment Consultancy, dealing exclusively with Construction Sales Jobs, Construction sales vacancies and

Specification sales positions within: Concrete, Precast Concrete, Concrete Products, Concrete Panels, Concrete Blocks, Concrete Slabs, Screeds, Ready Mix Concrete, Waterproof Concrete, Self-Compacting Concrete, Concrete Pumping, Aggregates, Contractors, Housebuilders, Main Contractors, Merchants, Builders Merchant, Trade, Domestic, Commercial, Internal Sales, Internal Sales Executive, Internal Sales Representative, Customer Service

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