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International Sales - Import and Export

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Company: French Selection

Location: Lancaster

Category: sales-and-related

FRENCH SELECTION UK

International Sales - Import and Export

Salary: up to £55,000 pa DOE + Generous profit share

Location: Lancaster

Ref: 765TR

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765TR

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The Company:

Our client is a well-established Commodity Trader

Main duties:

As a key member of the international sales & purchasing team (food division), you will be directly responsible for a portfolio of suppliers and customers throughout the world

The Role:

- Responsible for buying and selling food commodities
- Negotiating prices & maintaining relationships with suppliers and customers
- Arrange / control transport and logistics operations for international orders
- Contribute to generating income & control risks by performing standard trading work
- Liaise with logistics team regarding shipment & documentation
- Develop relationships with existing and new customers and management of sales
- Establishing commercial relationships with suppliers and customers across the world

The Candidate:

- Fluent in English (oral & written)
- Additional languages advantageous
- Confident, outgoing with good numeracy skills
- Background in logistics or Export is desirable
- Able to work under pressure and independently.
- Strong networking and interpersonal skills.

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French Selection, leading UK-based consultancy specialising in the recruitment of bilingual and multilingual professionals for international business (industries and services). We are the leading recruitment consultancy for German, French, Italian and Spanish speaking positions. Also recruiting for positions with other languages such as Dutch, Polish, Portuguese, Scandinavian languages, Mandarin, Japanese and Arabic.

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