

IT Account Manager

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Company: Verus Recruitment Partners

Location: United Kingdom

Category: other-general

Job Title: IT Account Manager

Salary: £25,000 - £30,000 uncapped commission

Employment: Full-time, perm

Location: Rotherham (easily commutable from Sheffield, Barnsley, and Chesterfield)

Verus is delighted to be supporting a local MSP that is looking for an Account Manager to join their vibrant team. The ideal candidate should have previous experience in sales, possess some technical knowledge and loves building relationships with others.

Responsibilities

Establishing and maintaining relationships with clients

Developing an understanding of client's business needs and goals

Communicating with clients to ensure their satisfaction

You will build and manage a sales pipeline

Keeping up to date with the latest industry trends and best practices

Essential

Flourish in a fast-paced work environment

Have a proven record of sales accomplishments.

Excellent communication skills

Great attention to detail and analytical thinking abilities

Maintain a positive attitude

Exhibit strong time-management and organisational skills

Desirable

Demonstrate comprehensive market knowledge of Microsoft 365, storage, cloud technologies, and managed IT services.

Display proficiency with industry-specific vendors, such as Microsoft and VMware

Previous experience working in IT or a related sector

Benefits

22 days holiday plus bank holidays.

Westfield private health cover

Birthday off

Christmas bonuses

Smart Pension

Access to free training

Free Parking

A supportive and friendly team.

Close to a popular shopping centre

Easily accessible from major transport routes

Verus Recruitment Partners are acting as a Recruitment Agency in relation to this vacancy and is an Equal Opportunities Employer

Keywords: Account Manager, Sales, Sales Executive, IT sales, Business Development, Account Executive, Sales Team

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